

# ON TRACK

Summer 25

Molson Group US Magazine



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King-Sized Success!



# molson ON TRACK







Meeting of The Minds 2025



Summer 25

# Welcome

In the last issue, I talked about how our resilience and diversity would be key to success during a prolonged period of difficult market conditions. And this has certainly been put to the test. Following the elections on both sides of the Atlantic, the incoming governments have certainly made a mark.

We continue to face a headwind that we had hoped would have eased by now, with the impact of high interest rates remaining the biggest challenge to growth. Along with new trade tariffs and the potential of international conflict, all whilst the UK government has not been able to stimulate the construction sector yet. But with that honest insight, I am pleased to see positive signs for growth in the US market over the last quarter.

I believe that a key to a team's resilience is strong leadership. With that in mind, I am delighted that we have been able to secure some top talent to bolster our US leadership team. With the appointment of Andy Malcolm as COO across our US operations and Nick Learoyd as President of Powerscreen Texas, we have added real depth in both skills and experience that will help us achieve success in these markets.

And whilst we are pleased to welcome Andy and Nick, I would also like to take this opportunity to acknowledge and thank Sam McNabb, outgoing President of Powerscreen Texas, who first founded the business in 1978. The business he leaves behind is a testament to his hard work and entrepreneurial spirit. With the fantastic team he has built, along with the additions of technology and growth delivered since the acquisition was completed, we are extremely well-positioned to continue growing from strength to strength in this territory.

One thing that continues to give me the greatest sense of satisfaction in our achievements is the outstanding work our people have been doing in their local communities. By making a positive impact beyond our day-to-day operations, we have made a real difference to those close to us, outside of our organisation. I had the privilege of joining in with several recent activities, with the Easter Egg delivery to a local school to our flagship UK service centre being one that really resonated with me. The chance to see the smiles on the children's faces when we delivered the eggs that had been so kindly donated was a unique opportunity to see first-hand the impact of the work of our Community Champions, with the support of our wider team. Something I am excited to see continue across our footprint.

A handwritten signature in black ink, appearing to read 'Robin Powell', with a stylized flourish at the end.

**Robin Powell**

Molson Group Chief Executive Officer



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# Strengthening US Leadership With Key Appointments

**The UK-founded Molson Group is pleased to announce two strategic leadership appointments to drive the growth and development of its Powerscreen businesses in the United States. Nick Learoyd has been appointed as President of Powerscreen Texas, while Andy Malcolm takes on the role of Chief Operating Officer (COO) for Molson Group's entire US Powerscreen business, overseeing Powerscreen California, Powerscreen Texas, Powerscreen Washington, and Powerscreen Western.**

Both appointments mark a significant step in Molson Group's ongoing commitment to strengthening its presence in North America and enhancing the service and support provided to customers across key regions.

## **Nick Learoyd** President, Powerscreen Texas

Nick Learoyd joins Powerscreen Texas with a wealth of experience in the yellow iron industry, predominately with global haul truck manufacturer Bell Equipment. Having built a strong reputation for operational leadership and business growth, Learoyd is set to play a pivotal role in expanding the dealership's capabilities and market reach.

"I am excited to join the Powerscreen Texas team and help drive their growing business forward," said Learoyd. "The business has great potential, and I look forward to working alongside a talented team to build on the strong foundations laid by the previous management team."





## Andy Malcolm

### Chief Operating Officer, Molson Group US Operations

Andy Malcolm, previously at Clarke Energy, steps into the role of COO for Molson Group's US business portfolio. With a proven track record of improving revenues and margins in previous leadership roles, Malcolm will drive operational efficiencies, strengthen customer relationships, and ensure sustainable growth across all four Powerscreen dealerships.

"I am excited to join a company with such a strong family culture and ambitious vision," said Malcolm. "Molson Group has built great foundations for their US businesses, and I look forward to building upon their success to drive further growth and innovation."

### Commitment to Growth and Customer Excellence

The appointments of Learoyd and Malcolm signal Molson Group's commitment to investing in top-tier leadership to enhance its US operations. With their combined expertise and strategic vision, the company is well-positioned to deliver superior equipment solutions, service, and support to customers across the region.

"We are thrilled to welcome Nick and Andy to these key leadership roles," said Managing Director Robin Powell. "Their experience and leadership will be invaluable in advancing our strategic goals and ensuring continued success for our Powerscreen business in the US."



# Landscape Solutions in Southern California

With over 15 years of experience under their belt, C&M Topsoil has emerged as one of the largest suppliers of high-quality landscape materials in Sylmar, CA expanding into the greater Los Angeles area. The company has built a solid reputation by offering an impressive array of products such as various colored mulch, bark, compost, aggregates, and gravel. Equipment supplied by Powerscreen of California, Nevada, & Hawaii have played a critical role in expanding C&M's top-tier product offerings.

## The Power of Advanced Machinery

C&M Topsoil is a dedicated composting and chipping facility, where an influx of recycled materials from various municipalities surrounding Los Angeles comes to be processed. In a city where environmental sustainability is increasingly important, C&M Topsoil ensures that the waste collected from these municipalities is broken down and returned to the surrounding communities in Southern California after being transformed into high-quality landscape materials. Their recycling process not only reduces landfill waste but also provides organic, pesticide-free, and chemical-free products that landscapers, gardeners, nurseries, and homeowners alike can rely on.





To keep up with the vast amounts of material they process daily, C&M Topsoil has invested heavily in state-of-the-art machinery from Powerscreen of CA, NV, & HI. In their upper yard, the company relies on a CBI 5800BT horizontal grinder and a Terex Ecotec TTS 620T trommel screen. These machines are essential for chipping and grinding incoming organic materials into mulch and compost. The CBI 5800BT is known for its powerful grinding capabilities, efficiently handling large volumes of green waste, while the TTS 620T trommel screen is perfect for screening and separating the finer organic materials into finished products ready for use.

The 5800BT horizontal grinder features a rotor width of 48", a diameter of 40", and a shaft of 6", which is key to ensuring the efficient processing of their wood waste. The TTS620T boasts a 6'7" x 18'1" drum, ideal for screening through the compost and mulch.

In their lower yard, C&M Topsoil operates an Evoquip Cobra 230 and a Powerscreen Chieftain 1700X. These machines focus on breaking down aggregates and gravel, providing landscapers and construction companies with essential base materials for various projects. The Evoquip Cobra 230 is known for its portability and compact design, making it a perfect fit for smaller spaces without compromising on performance. The Powerscreen Chieftain 1700X, on the other hand, offers high-capacity screening and is designed for efficient separation of materials, giving C&M Topsoil the ability to produce a wide range of aggregate sizes.

## Versatility in Operations

C&M Topsoil's fleet of machines, purchased from Powerscreen of California, Nevada, & Hawaii, was chosen not just for their power but for their flexibility. The ability to switch between applications, from grinding green waste to breaking down gravel, this makes their operation highly versatile.

Joe Cervantes elaborates on this, stating, "We can use the machines we've purchased from Powerscreen of California, Nevada, & Hawaii for multiple applications. Whether it's grinding, chipping, or breaking down gravel, there are just so many possibilities. It has been nothing but a blessing to our business."

One of the main reasons C&M Topsoil invested in these machines was their easy setup and use. The machines can be moved across the yard with minimal effort, allowing the team to adapt quickly to changing demands. This flexibility has proven crucial for keeping up with the needs of the greater Los Angeles area, where demand for high-quality landscaping materials remains consistently strong.





### Superior Service from Powerscreen of CA, NV, & HI

The partnership between C&M Topsoil and the Powerscreen team extends beyond just the machinery. Joe Cervantes has been particularly impressed with the level of service and support C&M has received over the years. Whether it's sourcing parts or troubleshooting equipment, Powerscreen's team has been there to provide solutions swiftly. "Powerscreen of CA, NV, & HI is always on top of their game," Cervantes explains. "Whenever we need a part or have a question regarding the machines, they immediately pick up the phone and give us the information we need."

This level of responsiveness has helped C&M Topsoil maintain its operations without significant downtime, ensuring that they can meet the demands of their customers consistently. Tom O'Malley, their salesman from Powerscreen of CA, NV, & HI, has been a key figure in helping C&M Topsoil acquire the right machines for their specific needs and keeping them running smoothly for over a decade.

### Customer-Centric Approach

C&M Topsoil's dedication to its customers sets them apart from their competitors. The company sells its products to a wide range of clients, from professional landscapers and nurseries to homeowners looking to spruce up their gardens. The products are available in bulk, baskets, super sacks, or smaller 75lbs / 2 cubic ft bags, ensuring they can meet the varying needs of their clients.

As the company continues to grow, they are constantly updating their list of products to stay ahead of customer demand. If a specific material isn't listed, the team at C&M Topsoil works closely with the Powerscreen of CA, NV, & HI team to customize a solution that will allow their machines to produce new materials. This personalized service has earned them a loyal customer base throughout Southern California.





## A Sustainable Future

C&M Topsoil's commitment to sustainability goes beyond just processing recycled materials. They are continuously looking for ways to improve their processes, reduce waste, and offer environmentally friendly products to the market. With over 15 years of experience and a top-tier fleet of machinery from Powerscreen of California, Nevada, & Hawaii, C&M Topsoil is poised to continue leading the way in landscape material production in SoCal. Joe Cervantes sums it up best, "It's incredible to be part of something that not only benefits our customers but also helps make our community and environment better."



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# MEETING OF THE MINDS

## Uniting the Powerscreen US Businesses

At the start of March 2025, under the Californian sun, a new tradition began in the US. The first ever Meeting of The Minds took place at the Meritage Resort & Spa in Napa, CA, spanning two impactful days. Modelled after a similar event held annually by Molson Group in the UK, this inaugural meeting event brought together around 70 staff members from across multiple states and the four Powerscreen businesses to hear insight on the company's performance and strategic direction.



**This gathering marked a pivotal moment in the evolution of our organisation. Designed to bring people together, align on strategic goals, and foster deeper understanding between teams, it was a clear reflection of Molson Group's commitment to growth, collaboration, and transparency across the Atlantic.**

For many of the attendees, Meeting of the Minds was the first opportunity to meet colleagues face-to-face from the other Powerscreen businesses and roles within the network. It was also the first time many got to connect directly with the executive team from Molson Group, including Group CEO Robin Powell, COO Jason Powles, Group Aftermarkets Director Martyn Tucker, and Group Finance Director Rhys Gardner.

The event created space for open conversations, strategic alignment and reassurance of Molson's investment and support of the Powerscreen businesses. This was reinforced throughout the two-day programme, which shared insightful updates and ambitious visions for the future.

Some of the highlights included:

- Bill Caplan, Non-Executive Chairman of Molson Group, shared his personal journey with the company and introduced the appointment of two new senior leadership figures: Andrew Malcolm, the new Chief Operating Officer US, and Nick Learoyd, President of Powerscreen Texas.
- A comprehensive overview of Molson Group's history and current footprint was delivered by Robin, Jason, and Martyn, outlining the company's 360 degree product offering strategy and showcasing just how extensive our territory coverage has become.
- Gary McConn, President of Powerscreen of California, Nevada, & Hawaii, presented a compelling session on the power of AI and how it can improve efficiency, especially within sales operations.
- Steve Hughes, US Service Operations Manager, and Martyn highlighted the transformation in service operations pre-and post-Molson acquisition, demonstrating how strategically Molson has invested in strengthening the aftersales infrastructure of each business.

Of course, the event wasn't just about presentations. Attendees were treated to an evening of billiards, bowling, delicious food, and meaningful conversations. A perfect setting to build relationships and unwind in a relaxed environment with colleagues.





## **DAY ONE** Reflecting on the Past, Building for the Future

The first day of the event focused on reflecting on the highs and lows of the previous 12 months, while celebrating wins and analysing how we tackled challenges. The day began with a warm welcome from Robin, Jason, and Martyn, who introduced the purpose of the event and the outcomes they hoped to achieve.

The People Team presented next, led by Annalea Ormiston, Group Head of People, and Paula Lewellen, newly-appointed People Business Partner in Powerscreen Texas. They shared impressive figures around headcount growth and outlined areas still ripe for recruitment. A new “Refer A Friend” initiative was introduced, incentivising current staff to bring in new talent from their networks, rewarding successful hires after they pass probation.

Rhys Gardner gave a financial overview, revealing overall revenues for each Powerscreen business:

- \$70M for Powerscreen of California
- \$65M for Powerscreen Texas
- \$38M for Powerscreen of Washington

Gary McConn, Jordan Pendergrass, and Gerald McCarthy then discussed the importance of a healthy sales pipeline.





## DAY TWO Forward Thinking

**Day two began with a dynamic opening session led by Robin, Jason, Martyn, and Rhys, before Henry Moore, Commercial Director, Molson Group, introduced smartCMD, a platform new to many attendees. He was joined by Andrew Marsh, Commercial Director, Molson Group who together delivered a commercial update for the group.**

A particularly engaging moment came from Gerald McCarthy, General Manager, Powerscreen Western and Miguel Nieto, Service Tech, Powerscreen Western. Miguel walked the audience through “A Day in the Life of a Service Tech” and participated in a live Q&A. This evolved into a collaborative group activity where each table brainstormed three actionable ways to improve the lives of service techs, ideas that are now being reviewed for real implementation.

Jordan Fontaine, Marketing Assistant, Powerscreen of California and Andrew Gillen, SVP Sales, Powerscreen of California, followed with a highlight reel and recap of XPO 24, which hosted over 400 invited C-suite customers. Their presentation showed a 14% increase in rentals and a 43% increase in sales as a result of the event.

Next, Dusty Smith, Parts Manager, Powerscreen of California, Shaun Guy, Group Parts Manager, Molson Group and Martyn spoke on the evolution of the parts department, emphasising the game-changing role that dealerCMD has played. Andrew Gillen, Senior Vice President of Sales, Powerscreen of California and Jeff Ford, VP, Powerscreen of Washington, gave a comparative look at fleet and inventory management, showcasing how far we’ve come from outdated systems to modern, seamless operations.

The event concluded with Sam Mercer, CEO of Plantforce, who offered a detailed look at the history and business model of Plantforce, drawing parallels to the rental market served by our Powerscreen operations across the US

The Meeting of The Minds was far more than just an internal conference, it was a bold step toward stronger communication, deeper understanding, and better alignment across our businesses. It reinforced the idea that we are stronger together, and now, many staff members have new colleagues they can reach out to for advice, guidance, and support.

From building relationships to sharing insights, aligning on goals, and reinforcing Molson’s mission in the US this event set the tone for a strong, unified, and collaborative future.











# J/K Excavation

## increases productivity to give time back to their team



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When J/K Excavation upgraded four of the machines in the crushing and screening spread with new Powerscreen machines supplied by Powerscreen of California, they had the unexpected benefit of being able to meet their production goals in less time. This allowed the team to reduce the amount of weekend work completed, allowing them to spend more time with their families.



Based in San Bernadino, California, a family business trading as J/K Excavation & Grading Company Inc. has built a solid reputation as one of Southern California's leading providers of Commercial, Industrial, and Heavy Civil Construction services. Founded by Janine and Ken Williams Jr. over 30 years ago, offering a range of site preparation solutions, including excavations and grading since 1992, their focus on customer service and family values have seen the company go from strength to strength.

Since the birth of the company in 1992, the founders, Janine and Ken Williams have established themselves as major players in the site preparation industry. Taking on several high-level projects over the years, including Disneyland, the City of Los Angeles, Port of Long Beach, Orange County Fire Authority, Los Angeles Unified School District, and the City of Rialto.

Now following in the legacy of Janine and Ken is their son Brian Williams, Vice President of the company. Brian will soon become President and driving force of the organization as Ken sets his eyes on much-deserved retirement within the coming years.



## A solid foundation

J/K Excavation already plays a crucial role in the preparation of land for various construction projects throughout the 5 counties within the Greater Los Angeles Metropolitan area and 6 additional counties in the surrounding communities.

Ken Williams Jr, Founder and CEO of J/K Excavation, said, "Our site in Highland, California is key to our success. Its location, just below the Seven Oaks Dam, utilizes water runoff that flows through the mountain, down the valley, and into our site to enrich the soil and fill our basins to be distributed to the Metropolitan Water District of Southern California. At over 600-acre, the site is our largest and we currently run 4 Powerscreen machines that were purchased from Powerscreen of California, Nevada, & Hawaii".

After experiencing success while renting the Powerscreen 1300 Maxtrak on another one of their sites, J/K decided to make the jump and purchase one for their Highland site. The deciding factor that set Powerscreen of California, Nevada, & Hawaii apart from competitors was Ken's confidence in having access to the knowledge and support the team provided for all things crushing and screening. In addition to the purchase of the 1300 Maxtrak, the company upgraded its operation with the purchase of additional Powerscreen machines, including a Premiertrak 400X jaw crusher, Chieftain 2100X 2-deck inclined screen, and a CT80 mobile conveyor.

With these additions to their fleet, J/K Excavation can crush the natural bluestone at their Highland site into  $\frac{3}{4}$  inch clean gravel and screen down to 6-millimeter sand to meet the needs of their clients. One of the final products is commonly used as the base layer for creating



## Groundbreaking progress

Ken went on to say, “By adding these machines to our fleet, we were able to boost productivity by 40%, which meant our weekend operating hours were significantly decreased, allowing for our staff to enjoy more time off on the weekends.”

Due to the large scale of J/K Excavation’s operation requiring mass volumes of highly specified products, the Chieftain 2100X inclined screener was a perfect fit. Featuring an output potential of up to 600 US tph from a 20’ by 5’ screen box allowing for the processing of materials at a much faster rate and larger scale than their previous solution.

“The output that we have been able to achieve with the Powerscreen machines has been phenomenal. This, with the support we have received from Tom O’Malley and the team at Powerscreen of California has been nothing short of excellent. There are no complaints on our end.”, says Ken Williams Jr.

Their primary jaw crusher, the Premiertrak 400X is known for its output potential of up to 441 US tph with the use of its 3’6” x 2’3” crushing chamber. Capable of high reduction ratios, this machine is crushing down the sites feed material into  $\frac{3}{4}$  in aggregate, before feeding directly into the Chieftain 2100X 2-deck inclined screen, which is screening down to the 6-millimetre sill sand and #57 gravel necessary for their multitude of projects.

The initial machine set up at the start of the crushing and screening train at the Highland site is the Premiertrak 400X jaw crusher. Situated as the first in line for crushing down the resilient bluestone that requires resizing, the 400X is essential for their project demands. Packed with advanced features, the 400X boasts an innovative hydraulic release system, which clears blockages with ease, minimizing downtime. J/K produces nearly 5 million tons per year of material with the use of their Powerscreen set up.





### Enhanced operational support

Tom O'Malley, Sales, Powerscreen of California, Nevada, & Hawaii, stated "J/K Excavation is an ever-growing company who we would love to continue to support in their success with the use of our machines. Our decades-long expertise compliments their crushing and screening needs.

Ken Williams Jr stated, "Our company has been incredibly fruitful post-purchasing the Powerscreen Chieftain 2100X, 1300 Maxtrak, Premiertrak 400X, and CT80. Powerscreen of California provides robust support that enhances our excavation and grading capabilities. With the use of these machines, we can deliver top-notch results on every project."



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# Brock's Rocks it With Powerscreen

Located in Shelbyville, TX, Brock's Rocks is a family-owned and operated business that has carved out a niche in the competitive mining industry, the extraction and processing of glauconite and iron ore. Since breaking ground in May 2022, the company has grown into the largest private employer in Shelbyville, with the support of Powerscreen Texas as their go-to equipment dealer. With the use of their Powerscreen Chieftain 1700X and 1400 Inclined Screens, Brock's Rocks continue to hit their annual throughput goal of 150,000 tonnes.

## Humble Beginnings with a Vision for Growth

The story of Brock's Rocks began in 2019 when father-son co-founders Jason and Brock Filz first ventured into the mining industry. Armed with little more than a homemade grizzly bar and a small gravel pit in East Texas, the duo quickly realised that they needed professional help to achieve their ambitious goals. This realisation led Jason to visit La Grange, Texas, where he sought the expertise of Jake Cernoch at Powerscreen Texas, marking the beginning of a crucial partnership that would define the future success of Brock's Rocks.

The first machine they purchased from Powerscreen Texas was the Powerscreen Chieftain 1400 Inclined Screen, a decision that would prove instrumental in their success. Initially, the high clay content in their pit made it difficult to process the material, but with some adjustments to their screening process, they were soon producing high-quality iron ore and road base. Within just three weeks, word had spread about the quality of their products, and trucks began lining up at their gates. From these modest beginnings, Brock's Rocks has grown into a local powerhouse.

## Strategic Investment in Advanced Equipment

The growth of Brock's Rocks has been supported by their strategic investments in cutting-edge equipment. The company currently operates a fleet that includes a Powerscreen Chieftain 1700X Inclined Screen, Powerscreen Chieftain 1400 Inclined Screen, and three 80-foot Powerscreen conveyors. These machines are integral to their daily operations, allowing them to efficiently process a wide range of materials at high volume with a consistent result to meet the needs of their customers.

The Chieftain 1700X plays a crucial role in their production process. Capable of producing around 400 tonnes of material per hour, this machine is essential for processing their SB2, road base, and medium-sized materials. The Chieftain 1400, on the other hand, is used for processing smaller products and iron ore, ensuring that Brock's Rocks can offer a full spectrum of materials to their customers.

The company's specialisation in large aggregate, rip rap, boulders, and similar products is partly due to their proximity to the Toledo Bend Reservoir, just 10 miles away. This location provides a steady demand for the larger products that Brock's Rocks excels at producing, further cementing their reputation as a trusted supplier in the region.





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### Focus on Quality and Stability

Brock's Rocks is not just about quantity, but quality is at the heart of everything they do. The materials they mine are rich in iron content and, as they are exposed to the natural elements of East Texas, they take on a distinctive red hue, a hallmark of their superior quality. The glauconite they extract is harder than other sandstone found in the area, which presents unique challenges and opportunities. To meet these challenges, Brock's Rocks maximises their production during the five dry months of the year, ensuring that they have enough inventory to carry them through the wetter months. Something only possible with trustworthy and reliable equipment that allows them to maximise production in less than half a year to carry their business through winter.

This focus on quality is not just limited to the materials they produce, but extends to the machinery they use. "We would not be able to produce such superior high-quality products if it weren't for the success of the machines we've purchased through Powerscreen Texas," said Jason. The reliability and efficiency of their equipment are critical to their ability to meet their annual throughput goal of 150,000 tonnes.



### Partnership with Powerscreen Texas

The relationship between Brock's Rocks and Powerscreen Texas is more than just a supplier-client dynamic, it is a true partnership based on mutual respect and shared goals. "Powerscreen Texas is fantastic. Their people are excellent to deal with, from the sales team to the parts team, they are just great people," said Brock. This partnership has been instrumental in the company's success, providing them with the tools and support they need to thrive in a competitive industry.

"What sets Powerscreen Texas apart from other equipment dealers is that they always have what I need exactly when I need it," added Jason. "Their parts team knows me by name and knows the serial numbers of my machines without having to ask. They are all-around spectacular to deal with." This level of personalised service has allowed Brock's Rocks to maintain their equipment in peak condition, ensuring that they can continue to meet the demands of their growing customer base.

### Building on a Foundation of Faith and Integrity

At its core, Brock's Rocks is a company founded on faith, integrity, and mentorship. These values guide every aspect of their business, from the way they treat their employees, to the relationships they build with their customers and partners. This strong moral foundation has not only earned them the trust and respect of the Shelbyville community, but has also been a key factor in their continued success.

Looking to the future, Brock's Rocks remains committed to their principles knowing that it is these values that will continue to drive the growth of their business. With a strong foundation in place, advanced equipment at their disposal, and a dedicated team behind them, Brock's Rocks is well-positioned to continue leading the way in Texas mining.



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# Flexibility, Reliability, and the Power of Chieftains

Since 1957, Gillibrand Industrial Sands, LLC has built its reputation on consistency, quality, and the willingness to do whatever it takes to meet customer needs. With a focus on producing specialty sand materials, Gillibrand serves a broad spectrum of industries, ranging from construction and environmental work to recreational, equestrian, and even highly customized filtration projects. According to Production Manager Adam Winter, the versatility and reliability of their Powerscreen Chieftain screening equipment is a key part of their success.

Based in Simi Valley, California, and still family owned today, the company was founded by Phillip Gillibrand and has grown steadily over the years into a trusted name throughout Southern California. Gillibrand currently runs four Powerscreen Chieftain screeners, two Chieftain 1400s and two Chieftain 2200s, provided by Powerscreen of California, Nevada, & Hawaii. These machines are at the center of their daily operations, making it possible to handle the wide range of materials they produce. Adam emphasized that without these machines, their ability to meet the demands of their customers would be severely limited.

## Built for Variety

The Chieftain 1400, with its 11' x 5' two-deck screenbox and throughput capacity of up to 441 tons per hour, provides an agile solution for high-precision screening across a variety of applications. Meanwhile, the larger Chieftain 2200 features a 22' x 5' screenbox and a dual-drive system capable of switching between two and four bearing setups, allowing it to push up to 772 tons per hour, making it a powerhouse for high-volume jobs or challenging material onsite for Gillibrand.

What makes the Chieftains so valuable to Gillibrand's operation is their flexibility. The company is constantly adapting to customer requests, which often means creating entirely new materials based on unique needs.

Whether it's volleyball sand, raptor filter sand, playground blends, equestrian footing, or something completely custom, Gillibrand finds a way to make it happen. Adam explained that the Chieftains allow them to easily move machines around the site, swap out screen decks, and adjust sizing depending on what's needed on any given day. This level of adaptability is crucial to keeping up with the pace and variety of customer demands. He shared that being able to quickly reposition the machines and reconfigure their output gives them a significant edge when it comes to meeting tight production schedules or responding to unexpected orders.

Beyond flexibility, the machines have had a direct impact on the company's efficiency and throughput. Adam noted that since adding the Chieftains, they've seen a drastic improvement in how much material they can process within a single shift. This increase in throughput has made it possible to take on larger projects and to stockpile a wider variety of materials in anticipation of customer needs. The result is a faster, more responsive production line that allows Gillibrand to stay ahead of market demand rather than just reacting to it. That kind of operational capacity is essential when serving such a diverse customer base, and it gives Gillibrand a reputation for reliability in an industry where delivery timelines and material precision can make or break a job.





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## Service and Support

Even the best equipment needs support, and Adam spoke highly of the service and parts teams at Powerscreen of California, Nevada, & Hawaii. He mentioned that their service technicians are responsive and that parts typically arrive within the same week, helping to minimize downtime and keep machines running smoothly. That level of support, he said, is a big part of why they've remained loyal to the Powerscreen brand. Knowing they can get help quickly, whether it's routine maintenance or a more urgent repair, adds peace of mind and keeps the operation moving forward without delays.

Safety is also a top priority for Gillibrand, and Adam, who comes from a safety-focused background, was quick to highlight the built-in features that make the Chieftains a smart choice from a worker protection standpoint. With integrated walkways, guardrails, toe boards, and other safety measures already in place, the machines meet high safety standards right out of the box. That means less time retrofitting equipment and more time focusing on production.

## Environmental Compliance

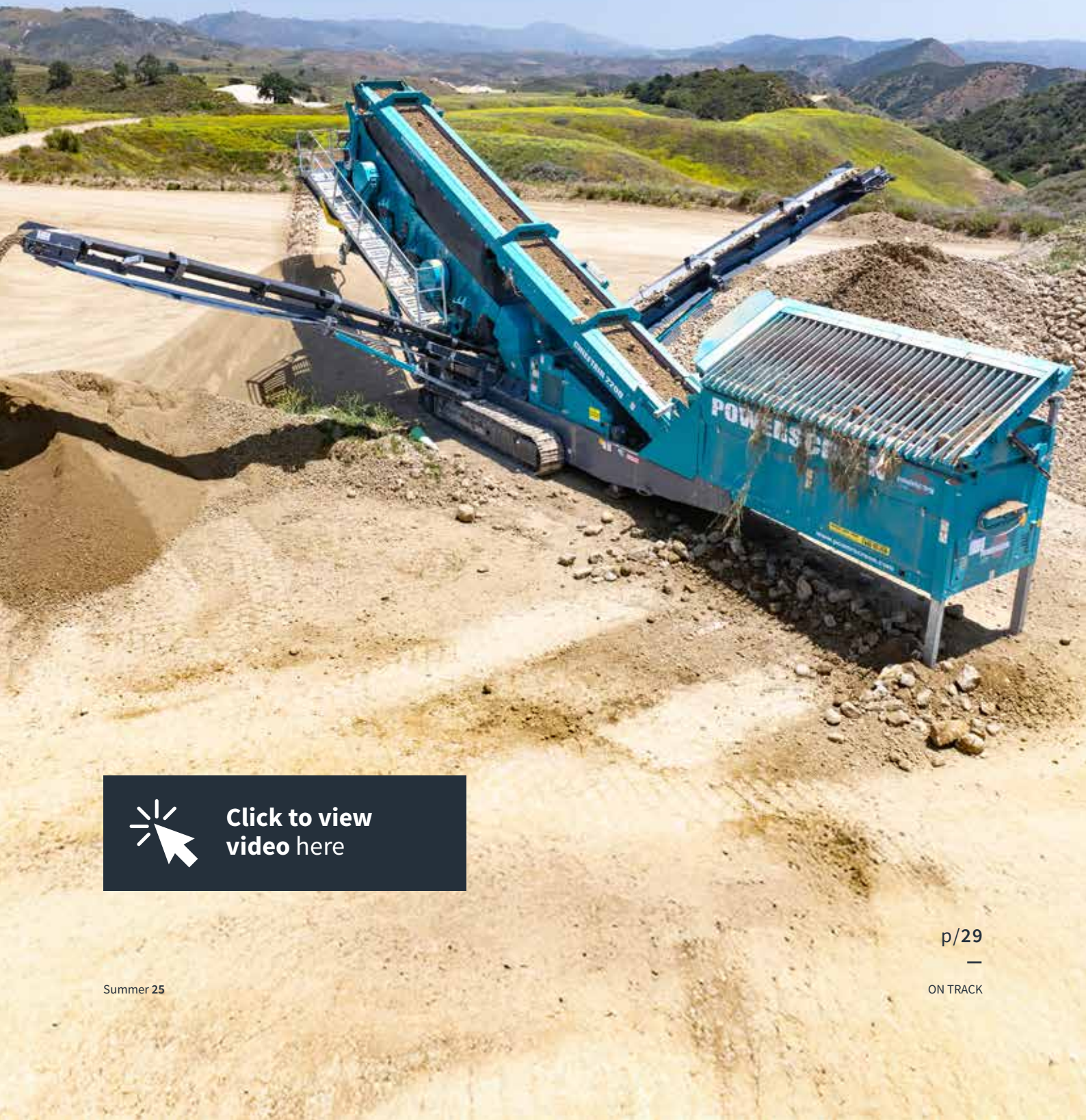
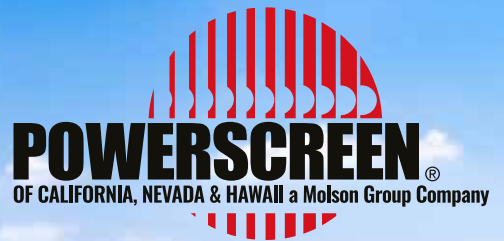
In addition to performance and safety, Adam noted that the newer Chieftains have helped the company meet California's strict environmental reporting standards. With built-in monitoring features that support emissions tracking and air quality compliance, the machines make it easier for Gillibrand to stay ahead of environmental regulations while maintaining high levels of productivity. It's a combination that is increasingly important as sustainability becomes a bigger focus in industrial operations throughout the region.

Adam summed it up by saying that the Chieftains are delivering exactly what the company needs, and even sometimes more. Their ability to keep up with production goals while offering flexibility, safety, and environmental compliance makes them a key part of Gillibrand's success.

In an operation where the material requirements are constantly evolving and customer expectations are high, having dependable, high-performance equipment isn't just helpful, it's essential. And thanks to their fleet of Chieftains and the support of Powerscreen of California, Nevada, & Hawaii, Gillibrand Industrial Sands is well-positioned to keep delivering for decades to come.







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# King-Sized Success

In the small town of Randle, Washington, Len and Quedessa King, co-owners of Q. King Trucking & Construction, are building something big. Their operation focuses on turning recycled material from various job sites into high-quality, sellable products. What arrives as heaps of unsorted debris gets transformed into valuable screened topsoil, with a little help from a Kobelco blade runner excavator and EvoQuip screener purchased from Powerscreen of Washington.

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## The Dynamic Duo

The Kings recently expanded their fleet with two innovative machines from Powerscreen of Washington, the Kobelco ED160-7 Blade Runner and the Evoquip Colt 800 compact scalping screener. This dynamic duo is the backbone of their production process. Using the Kobelco ED160 Blade Runner, they efficiently move and load the raw material into the Evoquip Colt 800. The compact screener then works its magic, sorting and separating the sellable topsoil, a product in high demand for landscaping and construction projects in the area.

According to Len, their investment in these two pieces of equipment has paid off in more ways than one. "We have experienced basically no downtime since purchasing these machines. This is a very turnkey operation. It is super easy to start the machines up and run them all day sorting and screening our dirt," he shared.



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video here**





### Compact Yet Mighty

The Evoquip Colt 800, designed for versatility and efficiency, has been a game-changer for the Kings. Its compact size and powerful screening capabilities allow it to handle a wide range of materials without the need to change the setup. Paired with the multi-functional Kobelco ED160 Blade Runner, which combines the capabilities of an excavator and a 6-way blade (like that seen on a bulldozer) the two machines make a seamless team for handling and processing material.

“These are top-of-the-line machines,” Len continued. “I don’t know how you could get better machines than these ones in their size.” Since utilising the Colt 800, Q.King continues to achieve an hourly throughput of nearly 200 tonnes per hour. With the compact screen, they can turn the unsought-after dirt into profitable ½ inch screened topsoil, suitable for local landscaping and gardening companies. The double deck screen on the Colt 800 is essential in the process to remove rocks, debris, and other unwanted materials, to produce fine sellable products that meet their customer demands and production goals.

The Kobelco ED160 Blade Runner has revolutionised their production process. Quedessa shared, “With the 160’s 6-way dozer blade you can achieve a lot more than just your average excavator, you can tackle projects at almost double the speed if you use all the features the blade runner has to offer”. Featuring a drawbar pulling force of 43,800 lbf and a digging force of 24,800 lbf, the ED160 is more than capable of boosting Len and Quedessa’s operations, helping them achieve their targets at quicker rates with ease.

### Passion For Success

For Q. King Trucking & Construction, this is more than just a business operation, it is a passion project. Their commitment to hard work, quality, and sustainability shines through their work. The support they have received from Powerscreen of Washington has been pivotal in helping them achieve their goals.

As Len and Quedessa continue to grow their operation, their focus remains on maximising the value of every load that arrives on site. With reliable top-performing equipment by their side, the Kings are not just cleaning up debris, they are raising the bar for what small businesses can achieve in the organic recycling industry.







# The power of rental machines in the pit

**Rather than purchasing machinery outright, Callahan Ag & Gravel has chosen to rent a wide range of crushing, screening, and stacking equipment from Powerscreen of Washington. This gives them the flexibility to scale production, keep up with demand, and reduce downtime, all without an upfront investment.**

In Royal City, Washington, Callahan Ag & Gravel continues to build their reputation as a trusted aggregate supplier, thanks to the leadership of Owner Paul Davies and a commitment to meeting tight project demands with precision and efficiency. For Paul, success is built on making smart choices, not only in how the business operates but also in the equipment that powers their production.

## **History Rooted in Family and Growth**

The story of Callahan Ag & Gravel began back in 1991 when Paul's father-in-law opened the pit simply out of necessity. They needed gravel for their own use, and what started as a straightforward need has since evolved into a thriving business under Paul's guidance.

Taking over the operation, Paul saw the potential to expand and grow the pit into a full-scale aggregate production company. With an eye on efficiency and quality, he has transformed the family venture into a reliable material supplier capable of handling large-scale orders and meeting high production quality demands.

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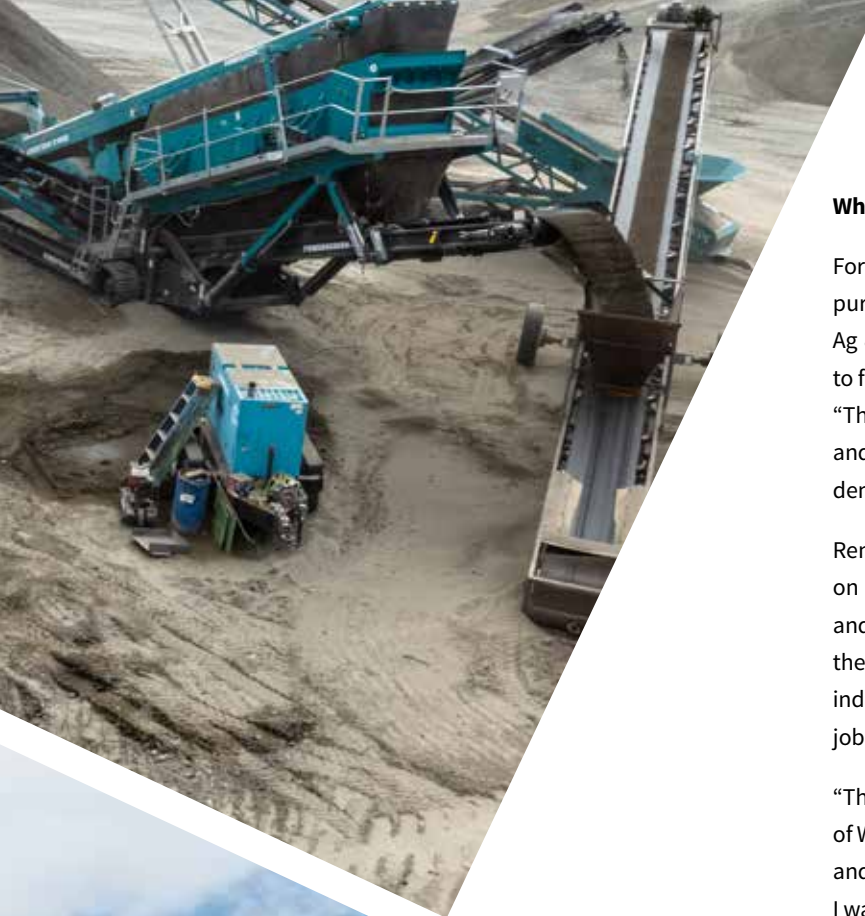
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### Why Renting Makes Sense

For many aggregate producers, the decision to rent or purchase equipment is a major business choice. For Callahan Ag & Gravel, renting has been the clear solution. Paul points to flexibility as the biggest advantage of renting versus buying. “The machines are new, they have low hours, great tonnage, and they are very reliable for keeping up with strict quality demands and meeting tight deadlines,” he shared.

Renting allows Paul and his team to scale their operation based on project requirements, without the long-term commitment and maintenance costs of owning. This approach also gives them access to the newest models and latest technology in the industry, ensuring maximum uptime and efficiency on every job.

“This setup is the second time we’ve rented from Powerscreen of Washington,” Paul explained. “I’ve rented with them before, and it went smoothly. I knew the results would be exactly what I was looking for.”





## A Lineup Built for High Demands

For their current project, Paul's team is tackling approximately 60,000 tons of base course and top course, which is a significant production goal with a strict turnaround timeline. Their standard equipment lineup simply didn't have the capacity to handle that level of output in such a short window. But Paul knew that with the right Powerscreen machinery on site, they could hit their targets with confidence.

The rental spread from Powerscreen of Washington includes a Powerscreen Premiertrak 400X Jaw Crusher, a Powerscreen 1300 Maxtrak Cone Crusher, a Powerscreen Chieftain 2100X Inclined Screen, and an MGL Engineering Stacking Conveyor.

This equipment combination offers a closed-circuit flow from primary crushing to secondary sizing and screening, capped off by efficient material stacking, allowing Callahan Ag & Gravel to operate at maximum productivity with minimal material handling.

## Meeting Demands with Power and Reliability

Each machine in Callahan Ag's lineup plays an essential role in their production process. The Premiertrak 400X serves as the primary crushing unit, providing robust throughput and consistent performance. Designed with a quick-release system and easy service access, it's built for high uptime, which is perfect for aggressive production schedules like Paul's current project. The 400X Jaw Crusher takes in material via its 16'1" x 8'2" hopper, then resizing aggregate in its 44" x 28" crushing chamber, all powered by its Scania DC9 engine, achieving up to 441 US tph output.

Material is then moved to the secondary crusher, the 1300 Maxtrak cone. The 1300 ensures excellent reduction and product shape, which is essential for meeting strict quality specifications that Paul's customers demand. Achieving an overall output of 386 US tph from the 50'10" x 9'10" unit.

The final machine in Callahan Ag's lineup before being transported into stockpiles with their MGL Engineering stacking conveyor is the Chieftain 2100X inclined screen. The 2100X has a high screening capacity, handling multiple material sizes and delivering consistent product every time. Its CAT C4.4 engine and 20' x 5' screenbox allow the screener to reach up to 661 US tph with ease.

## Support That Goes the Extra Mile

Paul credits much of their success to the responsive support from Powerscreen of Washington. When faced with tight deadlines, having reliable equipment is critical, but so is having a dealer who can deliver fast and dependable service. "Powerscreen of Washington has been awesome," Paul said. "I gave them very late notice, and they were able to get the machines on site fast."

In fact, when Paul's previous cone crusher from another brand was no longer keeping up with production needs, the Powerscreen of Washington team had a replacement 1300 Maxtrak cone crusher delivered within just three days. A turnaround time that helped keep the project on track without costly delays.

"Whether it's a service need or technical questions, seven days a week, the Powerscreen team is always readily available and fast to respond," Paul added.





### Advanced Technology and User-Friendly Design

One of the standout features of the Powerscreen lineup for Paul and his team is the ease of use and modern technology integrated into the machines.

“We love the very few breakdowns, the efficiency, the technology... being able to adjust the machines at the touch of a button is way easier to work with,” Paul shared.

The ability to fine-tune machine settings quickly and easily not only boosts production but also reduces operator fatigue and the potential for errors, key factors when working against tight deadlines. Another advantage that sets this rental experience apart is the coaching and support provided by Powerscreen of Washington to help streamline the production process and improve overall efficiency.

“They coached me through making sure that this plant was self-recirculating,” Paul explained. “It allowed my team to touch the material the least amount possible, which made it a no-brainer why I should go with them as my dealer.”

### Ready for the Next Challenge

For Callahan Ag & Gravel, renting high-quality equipment from Powerscreen of Washington has proven to be the right call, providing the flexibility, reliability, and production power they need to stay competitive in the aggregate market. With top-tier equipment, dedicated dealer support, and the flexibility to scale production as needed, Paul Davies and his team are well-positioned to take on whatever challenges come their way today and into the future.



**Click to view  
video here**





# Triple Trommel at the Tajiguas Landfill



A trio of Terex Ecotec Phoenix 3300 trommel screeners supplied by Powerscreen of California allow the City of Santa Barbara's Tajiguas Landfill to separate finished compost product from their organic waste material, efficiently producing a high-quality product which is clean of contaminants.





Perched on the hillside overlooking the Pacific Ocean in Santa Barbara, CA, the Tajiguas Landfill isn't your typical landfill operation. Thanks to a cutting-edge compost management system and the forward-thinking approach of the County of Santa Barbara's Public Works Department, the site is setting a new standard in sustainable waste management. At the heart of this operation is Dylan Ellis, Refuge Supervisor, who leads the charge at the landfill's compost management unit. With a focus on maximising organic waste diversion, reducing environmental impact, and producing high-quality compost, Ellis and his team have invested in advanced equipment to achieve these goals from Powerscreen of California, Nevada, and Hawaii.

### **Beyond Traditional Waste Management**

The compost management unit at the Tajiguas Landfill is part of an innovative combined project that includes an anaerobic digestion facility. The facility is designed to process the organic fraction of municipal solid waste (MSW) material that would otherwise take up space in the landfill, into usable products through a multi-stage system utilising their three Terex Ecotec Phoenix 3300 trommel screeners.

The facility takes in the organic fraction of municipal solid waste from their material recycling facility and anaerobically digests that material for 35 to 40 days. After which, they use their three Phoenix 3300 trommel screeners to further screen the material to meet product quality needs. The result is an efficient process that not only reduces landfill volume but also produces valuable compost and clean, reusable material, turning waste into a resource.



## Strategic Screening Process

Once the anaerobic digestion process is complete, the material heads to the trommel screeners for the next critical stage of processing. The incoming material typically ranges from 3-inch minus size, combined with source-separated organics. The screening process is done in three stages using the Phoenix 3300 trommel screeners: initial screening at 2 inches, secondary screening at 5/8 inch, then final screening at 1/4 inch. After screening through each of the trommels, the material is then directed to their densimetric table, where it undergoes forced air separation. This step removes any 1/4 inch minus fraction of glass and rocks, helping ensure that the final product meets their strict compost quality standards.

For Dylan and his team, choosing the Terex Ecotec Phoenix 3300s was based on its reputation for performance, flexibility, and reliability. Known as the largest trommel screener in the Ecotec lineup, the Phoenix 3300 is capable of handling high volumes while providing precise control over screening parameters. The Phoenix 3300 boasts several key features that have proven essential for the landfill's operation, such as its 30'6" x 7'6" drum, 10.2 cubic yard hopper, and 180° swivel fines conveyor with a 19' discharge height.

Additional key features that Dylan favoured were the variable speed control with load sensing and automatic feeder shutoff, a four-wheel drive system with high-performance friction grip wheels, and the ability to operate the drum in both directions. This suite of features provides maximum control, allowing operators to adjust for varying material characteristics, including inconsistent moisture content, a common challenge at the site.

## Operator Control is Key

"These machines are incredible, especially when it comes to control," Dylan shared. Given the nature of the material processed at Tajiguas, moisture levels can vary widely, which adds complexity to the screening process. The flexibility to fine-tune machine speeds and adjust screening performance on the fly is one of the main reasons Dylan and his team opted for the Phoenix 3300 units.

"We do not have a consistent moisture content here, which requires flexibility in how I control the machines to produce the correct materials we need," Dylan added. "That flexibility is a major reason why we went with the Phoenix 3300 trommels."

The ability to manage drum speed, belt speed, and fines conveyor direction through remote operation not only boosts production efficiency but also minimises downtime, keeping the operation running smoothly even under tough conditions.





## **Working with Powerscreen of California, Nevada and Hawaii**

Choosing the right machines is only part of the success story. Equally important for Dylan has been the dependable service and support from Powerscreen of California, Nevada, and Hawaii. From the initial purchase to ongoing support, their team has delivered responsive assistance that has kept operations moving without unnecessary delays.

Dylan noted that his sales representative, Tom O'Malley, has played a pivotal role in their positive experience. "Tom has been excellent at fast communication, always quick to answer any parts or service needs," Dylan said. The support extends beyond just the availability of parts, it's the knowledge, troubleshooting, and fast turnaround that helps ensure the Tajiguas Landfill operation continues to meet its demanding production goals.

## **A Model for Sustainable Waste Management**

With landfill capacity at a premium and environmental stewardship a growing priority, the Tajiguas Landfill's compost management unit stands as a model for integrated, sustainable waste processing. The use of anaerobic digestion combined with effective mechanical screening and air separation not only diverts waste from the landfill but also produces high-quality compost that benefits the community. The choice of reliable, well-designed machinery like the Terex Ecotec Phoenix 3300 Trommel Screener, paired with responsive dealer support from Powerscreen of California, Nevada, and Hawaii, has enabled Dylan and his team to maintain high production rates while meeting strict quality requirements.

As Dylan and the County of Santa Barbara's Public Works Department continue their work at the Tajiguas Landfill, the focus remains on improving efficiency, maximising material recovery, and providing environmentally sound waste solutions. With a reliable fleet of trommel screeners, a dedicated support team, and an innovative approach to waste management, the future looks bright for this forward-thinking operation. For Dylan, it's about more than just machines, it's about having the tools and support needed to make a real impact on the way waste is handled in Santa Barbara County and the surrounding SoCal communities.





# Giving Customers a Complete View with fleetCMD

## Welcome Garrick!

Garrick Sayles has joined the fleetCMD team as National Account Manager. A family man from Yorkshire, he brings over 15 years of experience in consultative sales in digital technology solutions, IoT software platforms, and automotive telematics. When he's not motorcycle touring or travelling the world, we look forward to seeing Garrick support the growth of this offering.



Garrick Sayles  
National Account Manager







Ameisha Clark  
Technology Sales Specialist

**fleetCMD already provides customers with useful insight into their fleet's performance and efficiency, across all brands on one platform. But now, we've developed a retrofit piece of hardware that can give them a complete view of their machines' telematic data, including machines that do not have telematics installed by the manufacturer.**

Developed to be cost-effective and easy to install, the hardware box is simply plugged into the machine (which is its power source) and linked into the Controller Area Network (CAN) bus system. This takes data from the machine and pulls it into a telematics platform ready to be interpreted and used.

#### **Why would customers use fleetCMD hardware?**

Many machine OEMs offer a telematics system as standard. This includes their own portal where data can be accessed and reviewed. However, this means businesses that use machines from different manufacturers can't access the same information about each vehicle in their fleet from one place. Also, native telematics aren't usually installed on smaller equipment, such as excavators of eight tonnes or below.

#### **Data may include:**

- **Machine usage time**
- **Estimated idling time**
- **Fuel consumption**
- **Estimated CO2 emissions**

By retrofitting the fleetCMD hardware to all machines without telematics. This gives them data of the same quality and detail for each asset. For example, figures won't be rounded up to whole numbers and location data will be provided up-to-the-minute rather than once a day.

The software also makes it possible for machines to be arranged in a hierarchy of management, including divisions and sites with a physical location. A geofence can also be established for each machine to make it trackable, with notifications sent if it leaves the area.

All customers are reliant on reporting, but don't always want to log in to the portal every day. Scheduled reporting can be set up so the right people can get the information they need in a format they prefer, as often as they require.

#### **How will this hardware benefit customers?**

Installing the fleetCMD hardware into all machines will provide businesses with one set of consolidated, reliable, and accurate data for their fleet. This can be helpful when they use vehicles from multiple manufacturers or have a mixture of owned and hired machines.

By plugging in the hardware, businesses can automatically allocate any vehicle to the fleet and a particular site, giving them a complete picture of machine performance quickly and easily.

We're also constantly working to improve the accuracy of the data we pull. For example, we're developing a universally deployable idling metric for excavators that's more reliable than the rev level. By attaching Bluetooth chips to the boom and combining this with unit data, we'll be able to tell where the arm is moving and how. If the arm is static and on the floor, this indicates the machine is idle.

fleetCMD also has an API. This means a business which runs its own data analysis can pull vehicle performance information into their telematics tool of choice. It also makes data submissions easier and quicker for companies which have performance reporting requirements as part of their work on Nationally Significant Infrastructure Projects (NSIPs).

Plus, the hardware is competitively priced. With customers already getting access to fleetCMD as part of their vehicle package, the telematics unit means we can offer even greater value. Straightforward to install and offering top-quality data, the unit means customers can track fleet performance accurately while enjoying the flexibility of retrofit hardware.



# F&R LLC

# Crushing it with Powerscreen

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**In the scenic landscape of Phillipsburg, Montana, F&R, LLC has carved out a reputation for efficient aggregate production. Founded by Tom Mazza in 2007, the company has seen a significant surge in growth in recent years, with the increased demand being met by a fleet of crushing and screening equipment supplied by Powerscreen of Washington.**

## **The Heart of The Operation**

Joey has been with F&R for over a year, and in that time, he has become a key part of the company's success story. Each day, Joey loads and operates the Powerscreen Premiertrak R400X jaw crusher, his canine companion Cinch watching quietly from beside him. The duo has become something of a fixture on the site, and Joey's performance is proof of the results that can be achieved when powerful equipment meets capable hands.

Since switching to Powerscreen, Joey has noticed a sharp improvement in productivity and consistency. "Our operation has grown quite a bit," he said. "Our Powerscreen machines are great. They are easy to set up and are very well built."

## **A Full Setup from Powerscreen of Washington**

F&R, LLC sources all its current equipment from Powerscreen of Washington, and the investment has paid off. Their complete setup includes a Powerscreen Premiertrak R400X jaw crusher, a Powerscreen Chieftain 1400 inclined screen, a Powerscreen 1000 Maxtrak cone crusher, and an MGL 836X 80' stacking conveyor.

This combination allows F&R to process everything from pit run to sand, 3/4" gravel, clean rock, and down to 5/8" minus material. It's a versatile spread tailored for performance and adaptability across changing jobsite needs.

The system is arranged for maximum efficiency, where the R400X serves as the primary crusher. Its side conveyor feeds directly into the 1000 Maxtrak, which performs further material reduction, while the R400X's end conveyor loads finished material onto the MGL 836X conveyor to build consistent and clean stockpiles.







### **Power Behind the Machines**

Each piece of equipment plays a key role in the site's performance. The Premiertrak R400X is a tracked jaw crusher built for high-demand applications with a hydraulic release system designed for minimal downtime and straightforward maintenance. It features a 441 US tph output potential, excellent reduction capabilities, and working dimensions of 54'7" in length, 14'2" wide with the side conveyor, and 13'6" in height.

As one of Powerscreen's most popular tracked screens, the Chieftain 1400 is a perfect match for small to medium-sized operations needing flexibility like F&R. It offers fast hydraulic folding conveyors, maintenance access walkways, and a drop-down tail conveyor to simplify screen changes. Featuring a screen size of 11' x 5' and a max output of 441 US tph, with a working footprint of 53'9" long and 16'10" high.

The 1000 Maxtrak cone crusher is designed for direct feed without pre-screening. At its core is the Automax cone crusher featuring hydraulic setting, tramp release, and an automatic unblocking system.

### **Growth and Reliability**

Before switching to Powerscreen, F&R used equipment that was not easily mobile, limiting their flexibility and increasing operating costs. Moving the older machines was a chore, often requiring additional labor and handling time just to reconfigure the layout. Since making the transition to Powerscreen, that's no longer an issue. "We can move these machines to different jobs easily," Tom Mazza shared. "That keeps our costs down from having to mine and move all materials two to three times to get it through the crusher like previous machines I had, which is a huge benefit." This mobility has translated directly into improved productivity. The team can adjust their layout quickly to accommodate changing site conditions or project demands. According to Joey, "We're never behind in production. Even when customer demand goes up, our Powerscreen equipment keeps up and gets the job done."

### **Dependable Support**

Behind the scenes, the partnership with Powerscreen of Washington has been a cornerstone of F&R's success. With their Montana-based team located in Helena, Joey and Tom know that support is just a phone call away. "Working with the team here in Montana from Powerscreen of Washington, they do a very good job and answer all our calls whenever we have service requests or need parts," Joey said. "We know we can count on them." Tom echoes that trust. "Our growth has increased substantially since we began in 2007 to now, especially thanks to the Powerscreen machinery I purchased relatively recently," he added. "We're able to crush more or less any time we want, because of how reliable our machines are and how much we trust them to deliver results."

### **Ready For What Comes Next**

With a capable team, a loyal four-legged coworker, and a fleet of powerful machines, F&R, LLC is well-positioned for continued success in the Montana aggregate market. Their ability to produce a wide range of material types, move quickly between jobs, and maintain reliable uptime has already set them apart. As the company continues to grow, its investment in quality machinery and strong dealer relationship will keep them crushing day in and day out.









  
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ON TRACK



# Arizona's Blu-to-the-Cor

**In the heart of Arizona's booming construction industry, Blucor Contracting, Inc. has built a reputation as a reliable, full-service general contractor that handles everything from heavy highway and civil projects to turnkey residential subdivisions. With deep roots in the Phoenix Valley and beyond, the company brings decades of experience, a seasoned team, and a fleet of top-tier equipment from Powerscreen Western to every job they take on.**

## **Crushing the Challenge**

Founded in 1989, Blucor Contracting has grown to become one of the few contractors in the state with in-house crews capable of performing every aspect of infrastructure work, from grading and paving to installing wet and dry utilities, concrete structures, and full project management services. According to Lynden Bluth, Project Manager at Blucor, the company's ability to maintain control over each phase of construction is what sets them apart.

Nowhere is this expertise more evident than at their active development site in Gold Canyon, AZ, where Blucor is transforming rugged terrain into livable communities. From the ground up, they are building complete subdivisions, including all underground utilities, roads, and infrastructure. But before they can begin laying pipe or grading lots, they must first address the massive challenge of crushing and processing the rock on-site.

The site in Gold Canyon is situated on a rocky hillside. Before any construction can begin, Blucor must eliminate the large overburden natural rock formations that dominate the landscape. Rather than haul the material offsite or import aggregates, Blucor takes a more efficient approach, where they crush the rock on site to produce the aggregate they need for building the roads, bedding for pipes, and other foundational materials.

This on-site aggregate production is only made possible by the company's strategic partnership with Powerscreen Western, whose equipment forms the backbone of Blucor's crushing and screening operations. "The only way for us to be operationally successful is by running machinery from Powerscreen Western," says Lynden.









## A Fleet Built for Performance

To meet the crushing demands of the Gold Canyon site, Blucor Contracting has deployed a carefully selected fleet of rental equipment from Powerscreen Western. This includes a Powerscreen Premiertrak 400X Jaw Crusher, a Powerscreen 1000 Maxtrak Cone Crusher, and a Powerscreen Chieftain 1700X Inclined Screen. They've also purchased two Hyundai HL960A wheel loaders to keep material moving efficiently.

Each piece of equipment has a unique role in the crushing and screening process, and together they create a highly productive system capable of turning raw, oversized rock into usable aggregate in a single streamlined operation.

The Premiertrak 400X Jaw Crusher features a 44" x 28" crushing chamber and can produce up to 441 US tph. With hydraulic setting adjustment, overload protection, and track mobility, it offers rapid setup times, typically in under 30 minutes, allowing Blucor to respond quickly to shifting production needs and material types.

For secondary crushing, the 1000 Maxtrak Cone Crusher delivers powerful and precise performance. Designed for direct-feed applications, this machine is ideal for producing high-quality aggregate and sub-base material without the need for pre-screening. Its Automax cone crusher includes hydraulic setting, tramp release, and unblocking systems, reaching up to 253 US tph. With a compact footprint, it's as agile as it is powerful.

To complete the process, the Chieftain 1700X Screen provides high-capacity screening of finished product, helping Blucor sort and separate materials into precise sizes for various applications. Capable of handling up to 661 US tph, it includes an adjustable screenbox with customisable stroke, angle, and speed for fine-tuned performance. With low ground pressure tracks and rapid setup capability, it's built for flexibility on dynamic job sites like Gold Canyon.



## Hyundai HL960A Wheel Loaders Keep Things Moving

Supporting the crushing and screening operation are two Hyundai HL960A wheel loaders, which have proven to be indispensable for keeping material flowing from one stage to the next. With 222 hp at 2,200 rpm, an operating weight of 43,720 lbs, and a 4.3 cubic yard bucket, these loaders offer impressive speed, capacity, and maneuverability.

“They allow us to move material quickly to any area of our project,” Lynden explains. “That level of efficiency is essential when you’re working with this volume of rock and trying to stay on schedule.”

## World-Class Support Makes All the Difference

While the machinery is critical, Lynden emphasizes that it’s Powerscreen Western’s service and support that really set them apart.

“The biggest benefit for us in going with Powerscreen Western is their world-class support,” he says. “We work with a wide variety of rock products and have experience across many screening applications. When we need to find the right equipment for a specific job, we turn to Powerscreen Western because they understand our challenges and consistently provide the right solutions.”

From the flexibility of renting to the peace of mind that comes with prompt parts and service, Powerscreen Western has become an essential partner in Blucor’s ongoing success.

## Building Arizona’s Future, One Rock at a Time

As one of Arizona’s most capable infrastructure contractors, Blucor Contracting is not only reshaping landscapes, but they are also building communities from the ground up. Their Gold Canyon project exemplifies the kind of innovation, planning, and technical expertise that has made them a trusted name for more than three decades.

By producing their own aggregate on-site using equipment from Powerscreen Western, Blucor saves time, reduces costs, and lowers their environmental impact, all while maintaining the quality and control they’re known for. From massive hillside rock to finished subdivisions, Blucor Contracting continues to prove that with the right equipment and the right team, no challenge is too big.




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video here**



# Resource Recovery Coalition of California's 2025 Convention

Powerscreen of California, Nevada, and Hawaii sponsored and participated in the Resource Recovery Coalition of California's (RRCC) annual convention, held April 1st – 4th at the Omni Rancho Las Palmas in Rancho Mirage, CA. This well-respected industry event brought together leaders from across the waste, scrap, and organics recycling sectors for a week of networking, education, and collaboration.



Involvement with RRCC for this convention was led by Jonathan Gilmour, VP of Sales, who had boots on the ground for the entire event. Powerscreen of California held a presence in the exhibit hall, where the company conducted conversations about our full product range and shared key factors that make us stand out from other dealers, such as our top-of-the-line machinery, superior service, and reliable parts. In addition, Powerscreen of California's presence included sponsoring a golf hole during their tournament, which proved to be an excellent opportunity to connect with current and prospective customers. Although no physical machinery was showcased, the team was able to educate attendees on our full range of grinders, trommels, and scalping screens, all suitable machine categories for the organics recycling industry.

Jonathan fielded questions on a wide range of our product portfolio, with several guests focusing on our Powerscreen Warrior range of scalping screens from the Warrior 800 to the Warrior 2400 and the more compact Titan series. These high-capacity, heavy-duty machines are capable of screening

and separating a wide variety of materials. The Terex Ecotec Phoenix Trommels were also a significant point of discussion during the event, as these versatile trommels are purpose-built for recycling and waste processing applications. Additionally, the CBI line of horizontal grinders was frequently brought to the attention of attendees, as these machines are known to be engineered to surpass all other horizontal grinders on the market.

The event offered a unique chance to establish relationships with several major companies we previously had not had access to. The smaller and more intimate nature of the event allowed for meaningful conversations to be had and strategic introductions to be made, reinforcing our commitment to growth in the recycling industry.

The RRCC annual convention is a crucial touchpoint in expanding our reach in this sector, and Powerscreen of California looks forward to continuing its participation with organisations that host events like these, bringing together high-level individuals who can benefit greatly from our dealership.





**From February 20th – 22nd, Powerscreen of Washington exhibited at the Oregon Logging Conference (OLC) in Eugene, OR. This was the 87th annual OLC, which still holds the title as the largest equipment show on the West Coast of the US since 1938.**



This year, we showcased two powerful machines, a Powerscreen 1300 Maxtrak Cone Crusher and a CBI 6800CT Horizontal Grinder, two heavily trusted Terex brands in the Pacific Northwest region. The 1300 on display was sold to one of our valued customers in Oregon, Yates Road Building, following OLC 2024. The 6800CT was an eye-catcher this year due to its reputation in the forestry and logging industries for its high-throughput grinding for wood waste, logs, and land-clearing debris.

Engineered to surpass every horizontal grinder that came before it, the CBI 6800CT has a 15% larger screening area compared to its predecessor, the 6800BT, wrapping more than 190 degrees around the rotor, allowing production rates to surge beyond 200 tonnes an hour. Boasting features like its Metal Detection System (MDS) to protect the machine from any tramp metal and a high-torque feed roller that has speed sensors to monitor the feed system's speed in real-time to maintain a continuous and efficient pace of grinding. The 6800CT also possesses a larger rotor shaft and bearings that enhance bearing life and allow for a 1200hp CAT C32 engine, as well as a larger capacity feed hopper with infeed walls that wing outward to increase loading clearance and

funnel material.

Ideally suited for secondary applications such as taking on all in-feed material from a primary crusher, the Powerscreen 1300 Maxtrak portable cone crusher excels in the production of sub-base or aggregates, providing noteworthy throughput and reduction ratios. This 50'10" x 12'8" plant comes standard with a Scania DC13 450hp, 264 US Gal engine. With an 11'4"x 9'2" wear-resistant feed hopper with crash bars and a 51" feed conveyor with over and under-belt metal detection, the 1300 is sure to make an impression on working sites.

The conference proved to be successful for our team by allowing us to showcase not only what we are well known for, Powerscreen, but also CBI grinders to those in the forestry, logging, and wood waste industries. Additionally, this event allowed us the open space to discuss with guests more of the brands that we represent in the region, such as Kobelco excavators, Hyundai wheel loaders, Bell Trucks, Komptech shredders, and more. Our team was glad to have taken part in this year's OLC and look forward to continuing to support our customers in the logging industry.





# Delivering Quality Aggregates

## with a Powerful Powerscreen Setup

**In the high-demand world of construction and aggregate supply, small companies often face big challenges. However, Dixon Rock, a family-owned crushing and screening business, is proving that being small can be a strength when you have equipment, like the MDS M413 heavy-duty trommel and the right support backed by Powerscreen Western.**

Owned and operated by John Dixon, Dixon Rock has carved out a niche in the Arizona market, supplying high quality rock and aggregate materials to a range of clients, including contractors, mines, and retail customers. Their operation may be lean, but their productivity is anything but, thanks in large part to a carefully selected fleet of machines from Powerscreen Western.

Based out of Arizona, Dixon Rock runs a streamlined yet powerful setup that includes an MDS M413 heavy-duty trommel, a Powerscreen 1300 Maxtrak cone crusher, a Powerscreen Chieftain 2200 inclined screen, and four CT80 stacking conveyors. This integrated system allows the team to produce multiple material sizes efficiently while maintaining full control over the quality and consistency of their end product.

### Turning Raw Material into Spec Product

Dixon Rock's site is a tightly run operation that processes raw material into three key products, including 8 to 12 inch riprap, 4 to 8 inch riprap, and Class 1 ADOT-spec aggregate base course, better known as ABC. The process begins with the MDS M413 trommel, a versatile machine known for its ability to handle tough materials. At Dixon Rock, it's used to separate the larger rock into their riprap products while sending the finer material down the line for further processing.

"The M413 has been a game changer for us," says John. "It handles everything we throw at it, big rock, sticky material, you name it. And with the built-in stockpiling conveyors, it makes keeping the site organized a lot easier."

The MDS M413 is designed for durability and flexibility. Powered by a CAT 2.2 50HP engine, it can handle up to 330 US tons per hour, and its robust build allows it to screen rock as large as 24 inches. With a compact design and fold-out conveyors, it's ideal for smaller crushing sites like Dixon Rock's, where mobility and space efficiency matter.

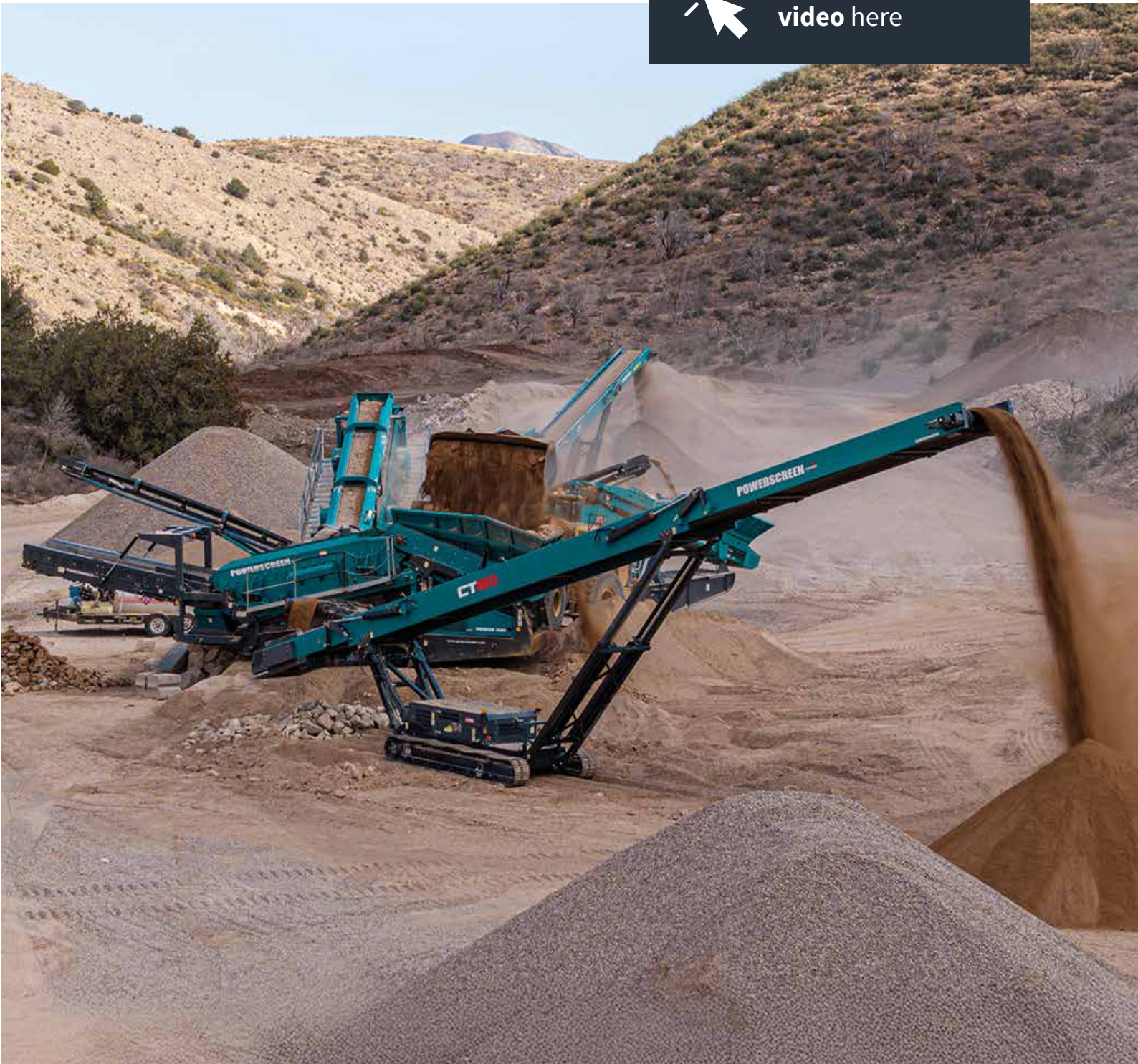
From there, all fines are routed to the Powerscreen Chieftain 2200, a high-capacity inclined screen that features dual double-deck screen boxes for maximum versatility. It's the workhorse of the operation, separating fines from overs and ensuring every material meets the strict gradation requirements of Dixon Rock's customers.

Oversized material from the Chieftain is then fed through the Powerscreen 1300 Maxtrak cone crusher, a heavy-duty crusher built for consistent output and optimal shape. The Maxtrak crushes the overs down to size before sending it back through the Chieftain for final screening, ultimately producing high-quality Class 1 ABC that meets Arizona Department of Transportation specifications.





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### High Performance Machines

Each machine in Dixon Rock's fleet plays a critical role in ensuring both productivity and quality. The 1300 Maxtrak offers up to 253 US tph and features the renowned Automax cone crusher, which includes hydraulic setting adjustment, tramp release, and an unblocking system. Its crushing action provides high reduction ratios and excellent cubicity, which is key to creating reliable road base materials.

The Chieftain 2200 stands out for its dual-screen boxes and the flexibility to switch between 2 and 4 bearing configurations, making it ideal for a variety of applications. The quick setup time, track mobility, and hydraulically folding conveyors all contribute to faster transitions and easier maintenance, which is especially important for smaller operations.

The CT80 stacking conveyors play an essential role in keeping the entire site flowing smoothly. With four conveyors in constant use, Dixon Rock can separate, stockpile, and load material with minimal manual handling or downtime.



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### Dependable Support from Powerscreen Western

For a company like Dixon Rock, reliability is everything, and that's where the partnership with Powerscreen Western shines. As a smaller operation, they can't afford extended downtime, and they rely on their dealer to keep parts and service responsive and dependable. "Working with Powerscreen Western has been pretty enjoyable," says John. "I can get parts the next day when needed, and their service is great and reliable. That makes a huge difference when every minute counts." From equipment recommendations to hands on support, Powerscreen Western has helped Dixon Rock build an efficient crushing spread that maximizes production while keeping operating costs manageable.

While many think of crushing and screening as the domain of large-scale quarries and producers, Dixon Rock is a perfect example of how a compact, well-planned operation can produce big results. With the right combination of high-performance equipment and a responsive support team behind them, they're able to supply consistent, spec-grade material to a wide range of customers.

For John Dixon and his team, success comes down to doing things right, investing in versatile, reliable machines, working with a dealer they can trust, and focusing on quality over quantity. In an industry where margins are tight and customer expectations are high, Dixon Rock proves that you don't have to be big to make a big impact.



# Generational legacy in the Woods

**Coen & Sons Services Inc. invest in a new Kobelco SK170LC-11 to increase their productivity and capacity as they tackle a wide range of projects in the Washington woodland. This third-generation family business put their trust in the Kobelco excavator and the Powerscreen of Washington team that has supplied it, and neither has disappointed.**

## Serving the Pacific Northwest

"We've had Kobelco machines off and on over the years," Andy Coen explained, "but when it came time to invest in something that could truly meet our current demands, we knew where to go." The choice to go with the SK170LC-11 was not just about brand loyalty, it was about performance. The Generation-11 SK170LC is one of Kobelco's newest excavators, engineered for both efficiency and productivity. With a powerful Yanmar Tier IV Final engine that delivers 123 horsepower, 28,300 pounds of digging force, and a lift capacity of 9,640 pounds, it was a perfect match for the rugged work Coen & Sons tackles daily.

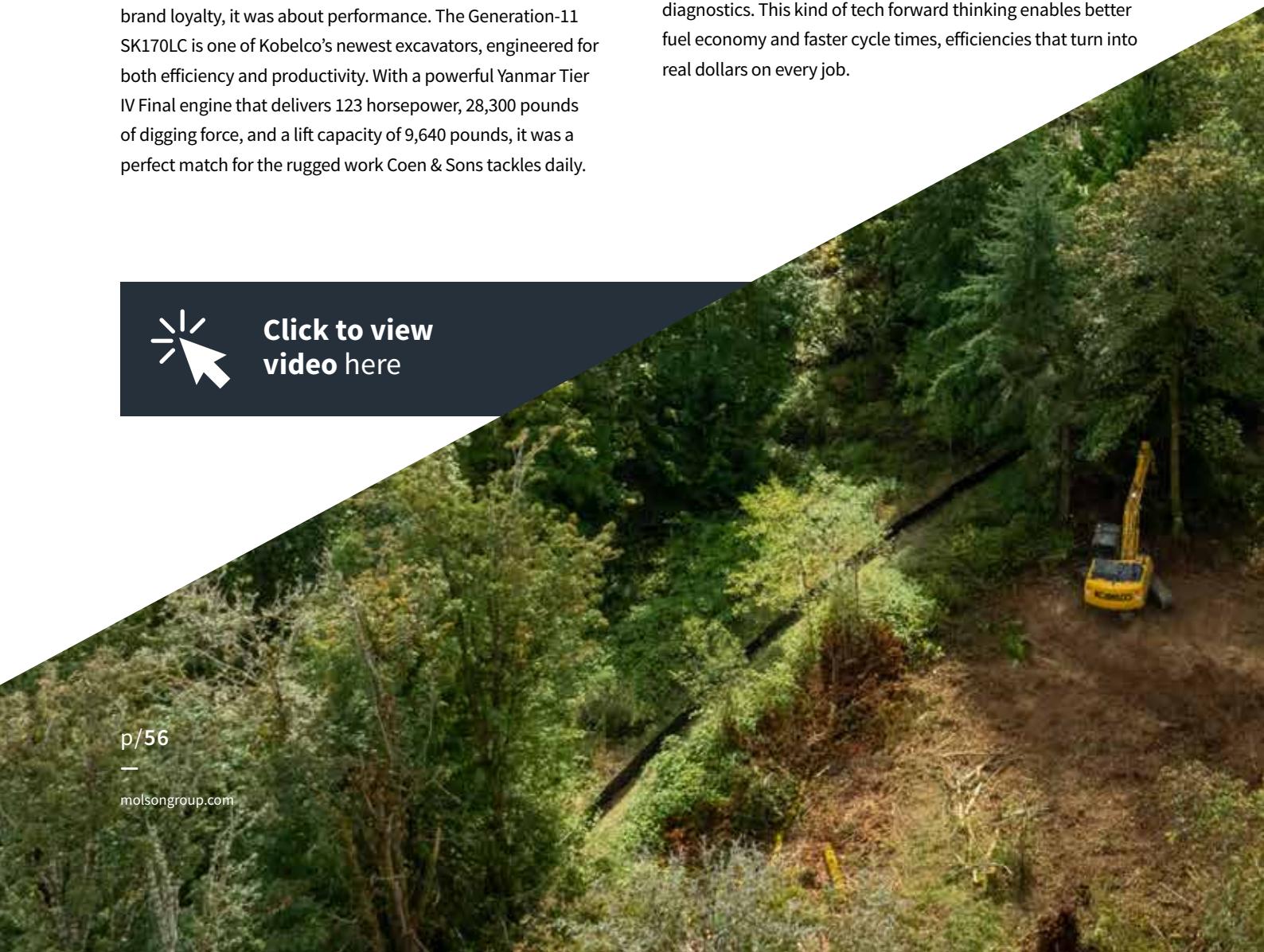
Tyler Coen, who runs the machine, couldn't be more pleased with the upgrade. "One of the best things about the SK170 is that it is full of power and has a very comfortable cab, which matters because we spend a lot of time in there," he said.

"The last machine we had was significantly smaller with not as much power or reach, so we are now able to get work done quicker, which in the end puts more money in our pockets."

In a field where margins can be tight and timelines even tighter, that kind of productivity matters. The SK170LC-11 not only offers raw performance but also includes operator-friendly features designed to improve daily workflow. A 10-inch color monitor allows operators to customize the display for the information they need, from fuel consumption to machine diagnostics. This kind of tech forward thinking enables better fuel economy and faster cycle times, efficiencies that turn into real dollars on every job.



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#### Operator Approved

Andy Coen, with decades of experience behind him, is particular when it comes to the machinery he invests in. "It has to be fast enough, strong enough, and reliable enough. That's why I put all my trust in Kobelco to deliver on these needs," he said. According to both Andy and Tyler, the proof is in the performance. Their overall production has increased significantly since bringing the SK170LC-11 into rotation.

But machinery is only part of the equation. What truly sets this experience apart for the Coens is the relationship they've built with Powerscreen of Washington. "Everyone that I have met from Powerscreen of Washington has been great," said Andy. In a tight-knit industry where word of mouth matters and trust is everything, the service and ongoing support from Powerscreen of Washington have helped solidify a bond that goes beyond the sale.



### The Powerscreen of Washington Difference

The team at Powerscreen of Washington worked closely with Andy and Tyler to understand their needs and make sure they got the right machine for the job. From the initial inquiry to post-sale support, the partnership has been seamless. And that kind of support means more to the Coens than any single piece of machinery ever could.

"At the end of the day, it's about the relationships and the trust," Andy said. "We work in tough environments, and we don't have time for downtime. Knowing that Powerscreen of Washington is behind us makes all the difference."







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For Coen & Sons Services Inc., the new SK170LC-1 is more than just another machine, it's an investment in the future of their business. It allows them to take on more work, complete jobs faster, and deliver a higher level of service to their clients. For Andy and Tyler, it's also a way to continue the legacy of hard work, dedication, and family values that has defined Coen & Sons for three generations.

Whether it's cutting down massive trees, cleaning up after Pacific Northwest storms, or carving out land for new homes and infrastructure, Coen & Sons shows no signs of slowing down. With powerful new tools, trusted partners, and the next generation already at the controls, their roots in the region and in the industry have never been stronger.





# Reducing CO<sub>2</sub> output by recycling asphalt

Sustainable Pavement Technologies (SPT) has emerged as a trailblazer in the asphalt recycling industry in Texas. Seen by many as not only a reliable source of reclaimed aggregate materials but also a valuable partner to contractors across the state, SPT recycles asphalt into aggregates using diesel-electric hybrid-powered crushing and screening equipment supplied by Powerscreen Texas.



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## Revolutionizing the Asphalt Recycling Process

Founded in 2008 and spearheaded by President John Collins, the company has grown to become a leader in providing sustainable solutions for the heavy highway industry, focusing on asphalt pavement, roofing shingle material, and concrete demolition recycling. Operating out of five key sites in Texas, in major cities like Dallas, Fort Worth, Austin, San Antonio, and Houston as well as two additional sites in California. With a dedicated team and a mobile fleet of crushing, grinding, and screening equipment from Powerscreen Texas, SPT consistently delivers for its clients.

The reclaimed material that SPT receives is processed and repurposed to create high-quality aggregates for use in hot-mix asphalt, ready-mix concrete, and road base, which are essential materials in road construction and other heavy infrastructure projects. As a recycled product, this material boasts a lower CO2 output than virgin material, as much of the environmental impact is incurred on its

initial creation. This is further enhanced by SPT's choice of diesel-electric driven crushing and screening equipment – the Gladiator range from Powerscreen.

"The Gladiator is a great addition to our fleet for many reasons, including its versatility," says John Collins. "Having the ability to move our Powerscreen Gladiator 320SR to any one of our sites and be up and running within 24 hours has been a game-changer for us."

SPT's mobile production capabilities allow the company to handle various commercial projects and State Department of Transportation contracts, ensuring that materials are sized according to strict specifications. Whether it's handling demolition debris from a construction site or reprocessing broken road surface material, SPT's Powerscreen equipment can transform waste into high-quality aggregates that contribute to new infrastructure projects across Texas.





### Collaborating with Powerscreen Texas

The success of Sustainable Pavement Technologies has been supported by its long-standing partnership with Powerscreen Texas. Since 2016, SPT has relied on Powerscreen Texas's industry-leading equipment and industry knowledge to meet the high production demands of the asphalt recycling business.

The relationship between SPT and Powerscreen Texas began when John Collins purchased a Terex Ecotec Phoenix 2100 Trommel at an auction. Soon after putting the trommel to use, the machine ran into an engine failure. However, Powerscreen Texas quickly stepped in to help.

"I called Powerscreen Texas, and within a few days, they brought out a new engine and installed it for us," John Collins recalls. "Within the next year after using our newly fixed Phoenix 2100, we expanded our fleet of machines from Powerscreen Texas and have purchased a machine from them each year since."

Today, SPT operates several pieces of Powerscreen equipment, including the Powerscreen Gladiator 320SR, Trakpactor 320, Chieftain 1700, Chieftain 2100, and the Terex Ecotec Phoenix 2100 trommel. This robust lineup of machinery allows SPT to handle large volumes of recycled material with efficiency and ease.

According to Collins, the Powerscreen Gladiator 320SR has been a particularly valuable asset to the company. This diesel-electric hybrid unit is capable of processing 2,000 tons of material per day, consistently meeting SPT's production targets while maintaining impressive fuel efficiency.

"We achieve a considerable uptime with the Gladiator compared to alternatives," Collins says. "It's a diesel over electric unit, so it gives a really steady and low fuel burn along with a very consistent output. Powerscreen Texas helped identify that the Gladiator 320SR would be the best machine for our needs, and they were absolutely correct, it was the best business decision we could have made."





## Sustainable Operations and Contract Work

At SPT's Fort Worth site alone, the company produces between 350,000 and 500,000 tons of recycled asphalt and concrete annually. These materials are processed into various gradations, depending on the specific requirements of each project. The recycled aggregates are then sold to commercial material producers or used in State DOT projects that demand precise material sizing and stringent specifications.

In addition to their work at fixed sites, SPT also takes on a wide range of contract work across Texas. With mobile crushing, grinding, and screening spreads, the company can deploy its fleet of Powerscreen machines to any site, providing on-demand solutions for contractors and subcontractors in need of reclaimed aggregate materials.

John Collins is proud of the company's ability to adapt to different project requirements and environments. "We've worked in various quarries, recycling shot rock, and other materials. No matter what kind of project comes our way, we can provide a solution thanks to Powerscreen."

## Paving the Way for a Greener Future

As the demand for sustainable construction materials continues to grow, Sustainable Pavement Technologies remains at the forefront of asphalt recycling innovation. Their commitment to quality, sustainability, and customer service has made them one of the most trusted names in the Texas recycling industry.

"Our relationship with Powerscreen Texas has been a crucial part of our success," says Collins. "We've had great support from their team, and we're continuing to grow that relationship as we identify what our customers demand and what machines will better elevate our business to better serve the State of Texas."

Looking ahead, SPT plans to expand its operations even further, ensuring that they continue to provide high-quality recycled materials for the construction industry. With more than 15 years of experience, the company is well-positioned to remain a leader in sustainable pavement solutions, helping to build a greener future for Texas and beyond.



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Thompson Field Services

# Builds Success on Reliability, Relationships, and Powerscreen Machinery

**In the Permian Basin, where the roads stretch wide and the demand for quality aggregate never slows, Thompson Field Services has established itself as a key player in crushing and material hauling. Under the leadership of Alan Thompson, the company has evolved into a full-service operation, managing 26 aggregate sites across West Texas, all of which are powered by machinery from Powerscreen Texas.**

The company's primary hub is a 190-acre site in Midland, Texas, but their footprint spans far and wide, from Orla to Lubbock to San Angelo. Thompson Field Services has become known for delivering quality materials with consistency and efficiency since utilizing their Powerscreen fleet.

## **From Law Enforcement to Limestone**

Alan Thompson didn't begin his career in aggregates. He spent 23 years in law enforcement, followed by eight years in private security for oil companies throughout the West. In 2017, he joined the company that his brother, Tallian, had founded back in 2014. Just a year later, Tallian moved on from the business, leaving Alan at the helm. "I had never worked for myself before," Alan shared. "But I knew I wanted to take the chance, and I'm glad I did."

Today, Thompson Field Services runs a carefully optimized equipment spread at its Midland site, designed to maximize throughput and minimize downtime. At the core of their setup is a lineup of machines from Powerscreen Texas, including the Terex Pegson 1412 Horizontal Impact Crusher, a Chieftain 2100X Inclined Screen, a 1000 Maxtrak Cone Crusher, and a Powerscreen CT100 Stacking Conveyor.

The crushing process begins with the Pegson 1412, which handles raw feed material before passing it to the Chieftain 2100X for screening. From there, clean product is sent via the CT100 stacker into neatly organized stockpiles. Oversize material, however, is rerouted to the 1000 Maxtrak cone crusher, then fed back through the Chieftain for final sizing. This closed-loop system ensures Thompson Field Services meets precise specifications for each load. About 75% of production is road base, specifically 2 to 3 inch minus. Followed by 57 rock, Caliche base, Chat, Oversize rock, and Millings, all of which serve municipal, industrial, and commercial projects across West Texas.







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#### **Reliability That Moves with You**

“One of the best features of these tracked machines is how quickly we can get them running at different sites,” Alan said. With 26 sites under their care, that mobility is key. They manage all aspects, from inventory and site maintenance to crushing and logistics, making rapid deployment and machine uptime essential. Since Alan came onboard, the company has grown from owning just two crushers to now running 11 crushers, a growth milestone that speaks volumes about Thompson Field Services’ expansion and their trust in Powerscreen.

“Powerscreen keeps evolving,” Alan said. “They come out with bigger and better machines, and that drives us to keep growing, to stay on pace with the technology and opportunities in the market.”







### Parts, Service, and Peace of Mind

Thompson Field Services' relationship with Powerscreen Texas goes beyond transactions, it's about partnership. Alan explained, "Powerscreen has always been very accommodating, especially when we've hit hard times. They've seen the bigger picture, not just a paycheck. My loyalty lies with Powerscreen Texas always."

One name that stands out in particular is Stephen Devane, their sales contact at Powerscreen Texas. "Stephen is my right-hand man," Alan said. "He always answers when I call and he takes great care of us." Service is another key factor for Thompson Field Services. The company handles 90% of its own maintenance, thanks to a fully trained in-house team. Powerscreen Texas has been instrumental in helping their crew understand the machines inside and out.

"We've put in thousands of man hours, both self-trained and trained by Powerscreen Texas," Alan said. "If we were to go with another brand, we'd be walking away from all that knowledge and investment, and we're not doing that."

### Built to Produce

Their daily production target is 2,800 tons, and Powerscreen equipment never fails to deliver. Their record output hit 4,500 tons in a 16-hour day with the right setup, proof of what these machines are capable of. "The equipment is reliable, it's efficient, and it lasts," Alan said. Quick access to parts is another positive that keeps Thompson Field Services running smoothly. Alan emphasized how easy it is to get what they need from Powerscreen Texas, another reason why he remains committed to the brand. "I'd tell anyone considering Powerscreen that if you're going to invest that kind of money, you want equipment that's going to last. The longevity and reliability Powerscreen delivers are unmatched."

With a strong team, a trusted equipment partner, and a clear vision, Thompson Field Services is well-positioned for continued growth in the years ahead. Alan and his crew aren't just crushing rock, they are setting the standard for what a responsive, hardworking aggregate business can look like in West Texas. "We'll always stick with Powerscreen Texas as our supply partner," Alan said without hesitation. "They've helped us get here, and we are just getting started."



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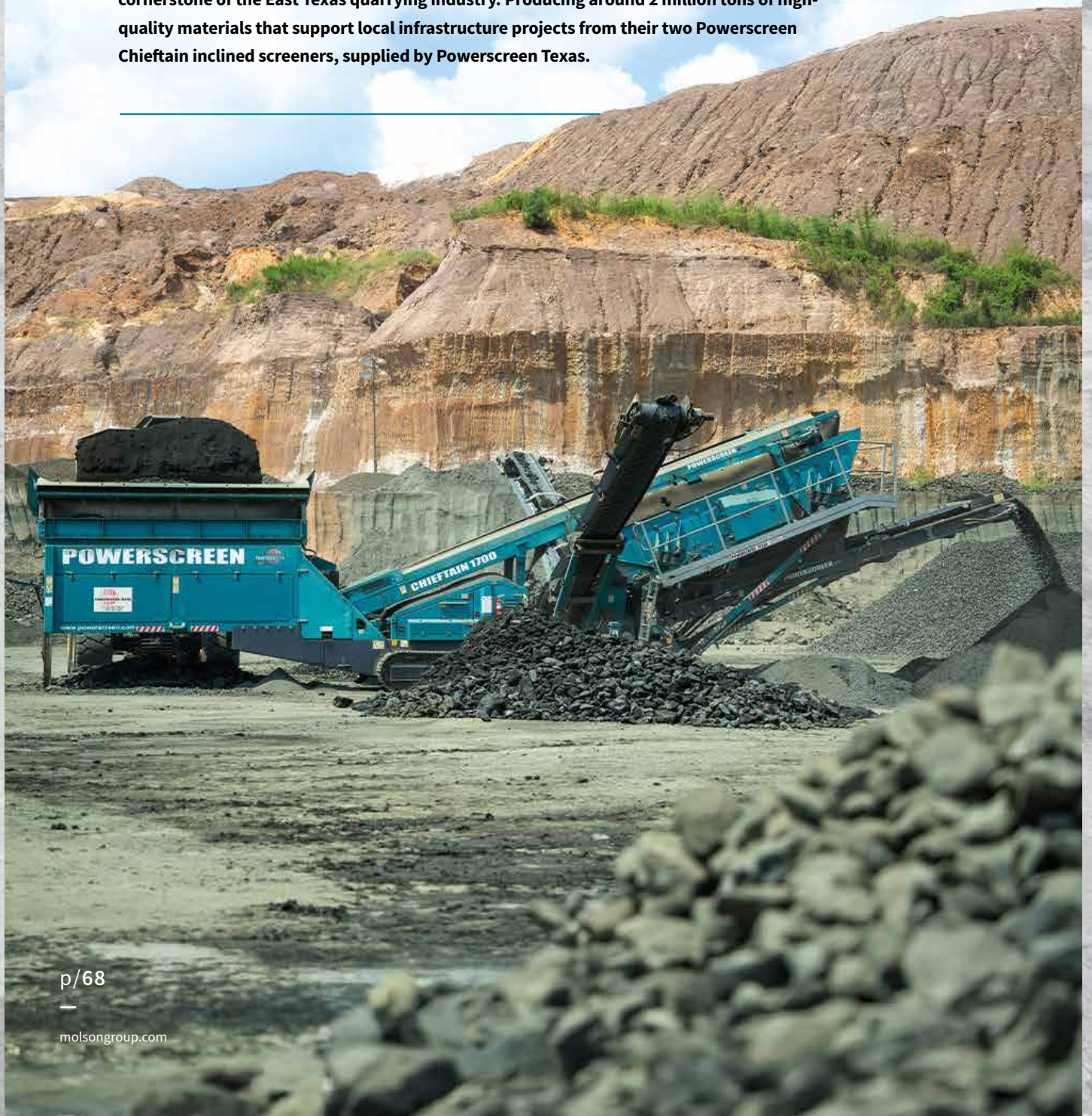


# Precision Quarrying in East Texas



Just 30 miles from the Louisiana state line, in San Augustine, TX, Attoyac Rock has become a cornerstone of the East Texas quarrying industry. Producing around 2 million tons of high-quality materials that support local infrastructure projects from their two Powerscreen Chieftain inclined screeners, supplied by Powerscreen Texas.

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### Partnership Built on Trust

Although Attoyac Rock was founded in 2006 by Robert Birdwell, the relationship between Attoyac Rock and Powerscreen Texas dates back to the 1990s, long before Robert took over the San Augustine quarry. Robert Birdwell first connected with Jake Cernoch of Powerscreen Texas while operating another quarry in East Texas. This initial connection laid the groundwork for a partnership that has continued for decades. “The reputation of Powerscreen Texas gave me the confidence to purchase the Powerscreen Chieftain 1700 and 1400,” Birdwell explains. “These guys are knowledgeable in what they do. I have a long-standing friendship with Jake, and I know I can trust his expertise.”

The trust that Birdwell places in Powerscreen Texas is justified by the performance of the equipment they’ve purchased. Attoyac Rock currently operates two key pieces of machinery from the Powerscreen Texas team, the Chieftain 1700 and the Chieftain 1400, inclined screeners. The Chieftain 1400, acquired four years ago, was the first major step in improving their production capabilities. More recently, they added the Chieftain 1700 to their fleet, which has been in operation for less than a year.

### Production Transformation

Before purchasing the Chieftain machines, Attoyac Rock struggled to meet the growing demands of their customers with the growth in demand for fine aggregates produced at high volume. Charles Stacker Jr, Head Mechanic at Attoyac Rock, recalls the challenges they faced, “Prior to purchasing the Chieftains, we were not able to meet the demands of our customers, particularly for the smaller product sizes. Now we can successfully produce more products than we originally planned on selling.”

With the increased efficiency provided by the Chieftain 1400 and 1700, Attoyac Rock has seen their annual throughput soar to around 2 million tons a year. The wide array of filtered rocks they now produce includes ½ inch, 1 inch, 2 inch, 2 by 4, 3 by 5, 5 by 8, rip rap, as well as road base, all of which are crucial for local roads and driveways in East Texas.

The Powerscreen Chieftain 1700 and Chieftain 1400 are integral to Attoyac Rock’s success in producing their diverse range of aggregates. The Chieftain 1700, known for its high capacity, features a double-deck screen box with a screening area of 16’ x 5’ that allows it to deliver precise separation when separating material by size, all at high throughput. The Chieftain 1400 features a slightly smaller screen box at 11’ x 5’, but thanks to an aggressive shaker box, it is able to produce higher volumes than you would expect, all with the same high levels of precision. Together, these two machines maximize screening efficiency, handling a variety of materials and sizes to meet production demands. The robust design of the Powerscreen Chieftain line of inclined screeners ensures minimal downtime while achieving consistent results for Attoyac.



### Unmatched Customer Service

One of the standout aspects of Attoyac Rock's relationship with Powerscreen Texas is the exceptional customer service they receive. "I know I can rely on the Powerscreen Texas parts team," says Charles Stacker. "There have been plenty of times where I call them for parts, and they show up the next day." This level of service ensures that Attoyac Rock can maintain their equipment at peak performance.

The reliability of the equipment and the support from Powerscreen Texas have allowed Attoyac Rock to exceed their production demands. "With the use of the two Powerscreen Chieftains, we are able to hit our production demands, so much so that we can stand down the machines for a couple of days and still have enough product to meet the needs of our customers but also give us time to complete maintenance work safely and effectively."

### Committed to Quality and Excellence

The quarry, which spans 300 acres, is composed of multiple layers of sand, 60/40, and shell rock. To ensure the highest quality product, their operators grind the mountain face instead of blasting it, which allows for better control and consistency in the final product, as well as adhering to strict planning permission in place for the complex labyrinth of abandoned mine structures left underground from industries now gone by. A significant benefit of this grinding process is that it ensures proper mixing of the different layers of sand and rock, resulting in a superior blend that meets the high standards of their customers.

The quarry's operations are meticulously managed to balance productivity with environmental stewardship. The lowest point in the quarry is currently just one level above natural ground, showcasing their precision in extraction. This careful management of resources has enabled Attoyac Rock to supply a wide range of materials to both residential and commercial clients within a 100-mile radius of San Augustine, Texas.



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# Buesing Corp Elevates Recycling Operation with High Performance Equipment

For over 25 years, Buesing Corp has been a key player in construction-related services across the Southwest, with its recycling division and one of its original locations in Chandler, Arizona, leading the charge in sustainable construction practices. Under the leadership of Kevin Somerville, Vice President and General Manager of the Buesing Recycling Group, the company has continued to grow and refine its recycling operations, thanks, in part, to a trusted partnership with Powerscreen Western and a fleet of high-performance machines to help them achieve their operational goals.

## Turning Demolition Debris into Valuable Spec Aggregates

At their Chandler site, Buesing Corp operates a full scale recycling facility where concrete and asphalt demolition debris is brought in, processed, and transformed into high quality, spec-grade aggregates. These materials, including recycled concrete and GSA that both meet MAG 702 AB specifications, are then these aggregates are sold and repurposed for new construction projects throughout the metropolitan area.

This approach not only reduces landfill waste but also supports the growing demand for recycled construction materials that meet strict performance criteria. But to maintain the throughput and consistency needed for this level of operation, Buesing needed machines they could rely on, and that's where Powerscreen Western came in.

## From Rental to Permanent Asset

Buesing's relationship with Powerscreen Western began four years ago when the team initially rented a Powerscreen Chieftain 2100X, a large, high-capacity inclined screen designed for operators who require high volumes of precision-screened product. Once the machine was integrated into their operation, the impact was immediate.

"We saw an instant improvement in productivity," said Kevin. "When the timing was right, we decided to purchase the Chieftain 2100X. The output, reliability, and efficiency it brought to our operation were undeniable."

Capable of producing up to 661 US tons per hour, the Chieftain 2100X features an adjustable screenbox that can be finely tuned with customizable stroke, angle, and speed to match a variety of applications. With quick setup times, track mobility, and a user-friendly design focused on ease of service, it quickly became an indispensable part of Buesing's screening line.





### **Breaking Ground with Arizona's First Gladiator TP550**

Buesing didn't stop there. They continued to invest in innovative technology by becoming the first company in Arizona to purchase the new Powerscreen Gladiator TP550 impact crusher, a machine designed specifically for recycling operations like theirs. Engineered for soft to medium hard primary and secondary materials, including asphalt and construction derived waste, the Gladiator TP550 offers both versatility and high output, reaching up to 550 US tph.

"The Gladiator has absolutely impressed us," Kevin noted. "Its throughput and consistent reliability have added a whole new level of performance to our crushing operation."

The TP550's load sensing system ensures the wide inlet feed receives a continuous stream of prescreened material, minimizing unnecessary wear. Its twin apron, four bar rotor design, along with hydraulic release aprons, setting adjustment, and overload protection, gives operators the flexibility and control to handle tough materials with minimal downtime and maximum efficiency.

### **Partnership Built on Trust and Support**

While the machines themselves are critical to success, Kevin emphasized that it's the support and partnership with Powerscreen Western that truly makes a difference.

"We've been working with them for four years now, and I have nothing but great things to say about their service and parts departments," Kevin shared. "Whenever we've had an issue, big or small, we know we can rely on Powerscreen Western to get us back up and running quickly. That kind of support is invaluable to us."

One key figure in their ongoing relationship has been Gerald, a representative from Powerscreen Western. "Gerald has been incredible to work with," Kevin said. "He's extremely knowledgeable when it comes to these machines, and I trust that he always has our best interests in mind. That trust goes a long way in this industry."

### **Recycling for the Future**

As Buesing Corp continues to grow its recycling footprint in the Southwest, the company remains committed to leveraging advanced equipment and smart partnerships to deliver sustainable solutions for the construction industry. With the Chieftain 2100X and Gladiator TP550 in their equipment lineup, and the dependable team at Powerscreen Western by their side, they're well positioned to handle future demand and drive continued innovation in material recycling.

Whether it's maximizing throughput, meeting stringent spec requirements, or minimizing downtime, Buesing's strategy is clear: invest in the best, work with partners you can trust, and never stop improving.







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# Creating Value from Green Waste with the Evoquip Colt 600

**In the heart of Arizona, where the sun beats down and the soil demands something extra to support healthy plant life, True West Organics is helping reshape how green waste is viewed, used, and valued using a Terex Evoquip Colt 600 scalping screen supplied by Powerscreen Western.**

Co-owned by Rudy Ortega Jr., True West Organics is on a mission to reduce environmental impact by giving green waste a second life. The process starts with collecting organic waste like branches, leaves, brush, and other plant debris from local tree trimming companies. Instead of this material being dumped into landfills, it's brought to the True West Organics facility where it's processed and repurposed into a high-quality, in-demand product. "There's so much green waste out here from the landscaping and tree trimming industry, and it would be a shame to see all of it go to waste," Rudy says. "We knew we could do something better with it, something that also gives back to the local ecosystem."







### The Power Behind the Process

That “something better” gets made possible through the Evoquip Colt 600, a compact but mighty screening machine that True West Organics has had in daily operation for over a year. The machine runs six to eight hours a day, every day, and has done so consistently without any major issues. “This machine has been very viable for what we do,” Rudy shares. “We’ve had no major issues, and it still runs like a champ!” The Colt 600 screens the incoming green waste into two refined product sizes, a 2-inch minus and a 3/8-inch minus with the use of its 8’ x 4’ double deck screen. Both are highly usable materials, but it’s the fine 3/8” minus product that’s become the true standout in their operation.

Once screened and separated, the 3/8” minus becomes True West Organics’ top-selling product. This fine, soil-like material is incredibly versatile. It’s used throughout Arizona for reseeding grass, topdressing soil, and is considered excellent food for plants. Local nurseries, landscapers, and farmers all turn to True West Organics for this material. Its rich organic content makes it a sought-after solution for soil health, especially in Arizona’s more arid conditions where boosting soil structure and moisture retention is critical. “The nurseries love it and it’s easy to see why,” Rudy says. “It’s clean, loaded with nutrients, and we can trust that the Colt 600 will produce consistent material like this every time.”

### Equipment that Keeps Up with Demand

A major reason for the business’s growth and consistency is the dependability of their screening equipment. The Evoquip Colt 600, designed for compact efficiency and ease of transport, offers heavy-duty performance reaching up to 308 US tph without taking up a massive footprint and with True West’s daily production schedule, reliability is everything. “We don’t have the time for breakdowns or complicated maintenance,” Rudy explains. “That’s why the Colt 600 has been perfect. It just keeps running.” But it’s not just the machine that keeps things moving, it’s also the support from Powerscreen Western that has played a key role in ensuring uptime and performance. Rudy shared, “Powerscreen Western has been great, they’ve serviced the machine, provided air filters, and showed us how to do all the maintenance ourselves. They’ve been hands-on and very responsive.”

As sustainability becomes more important across industries, businesses like True West Organics are ahead of the curve. They’ve found a way to turn waste into a resource, helping both the environment and the local economy. Their operation not only diverts waste from landfills but also supplies critical organic material to people and companies trying to improve soil health and grow more sustainably. And as their customer base continues to grow, Rudy is confident that the Evoquip Colt 600 will continue to be the backbone of their operation. Rudy’s final comment on the Colt 600, “It’s been a game changer for us, we could not do what we do without it.”



# Our Footprint

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## UK

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### Molson Group

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England  
Scotland  
Wales



## US

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### Powerscreen of California, Nevada & Hawaii

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California  
Nevada  
Hawaii

### Powerscreen Texas

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Texas  
Oklahoma  
Arkansas  
Louisiana

### Powerscreen of Washington

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Washington  
Montana  
Oregon  
Idaho  
Alaska

### Powerscreen Western

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Arizona

